

**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
AARP MD	We will providing pop up engagements that teaches attendees money saving skills. Every can learn and get a prize for participating.	319	<a href="http://www.aarp.org">www.aarp.org</a>
AECOM	AECOM is built to deliver a better world. We design, build, finance and operate infrastructure assets for governments, businesses and organizations in more than 150 countries. As a fully integrated firm, we connect knowledge and experience across our global network of experts to help clients solve their most complex challenges. From high-performance buildings and infrastructure, to resilient communities and environments, to stable and secure nations, our work is transformative, differentiated and vital. A Fortune 500 firm, AECOM had revenue of approximately \$18.2 billion during fiscal year 2017. See how we deliver what others can only imagine at <a href="http://aecom.com">aecom.com</a> and @AECOM.	415	<a href="http://www.aecom.com">www.aecom.com</a>
Aetna	Aetna, a CVS Health business, serves an estimated 39 million people with information and resources to help them make better informed decisions about their health care. Aetna offers a broad range of traditional, voluntary and consumer-directed health insurance products and related services, including medical, pharmacy, dental and behavioral health plans, and medical management capabilities, Medicaid health care management services, workers' compensation administrative services and health information technology products and services. Aetna's customers include employer groups, individuals, college students, part-time and hourly workers, health plans, health care providers, governmental units, government-sponsored plans, labor groups and expatriates. For more information, visit <a href="http://www.aetna.com">www.aetna.com</a> and explore how Aetna is helping to build a healthier world. &#64;AetnaNews	308	<a href="http://www.aetna.com">www.aetna.com</a>

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Alban CAT Power Systems	Alban CAT Power Systems is the recognized heavy industrial and power systems leader in Maryland, Washington, DC, West Virginia, Virginia & Delaware. Well known for their solid reliable construction equipment, Caterpillar® has earned the same fine reputation as an industry leader in generators, industrial engines and energy solutions. Alban CAT is proud to offer complete CAT power systems to our clients across the Mid-Atlantic. Alban Power Systems is also a proud partner with NJPA to speed your procurement process, allowing your department to purchase the product you want, at a discounted price.	107 & 108	<a href="http://www.albancat.com">www.albancat.com</a>
Am. Fed. of State County & Municipal Employees	AFSCME Maryland Council 67	508	<a href="http://www.afscme67.org/">http://www.afscme67.org/</a>
American Fidelity	American Fidelity specializes in the education, public sector, automotive and healthcare industries with products like group and individual life, health and annuity services as well as other financial security products and services.	337	<a href="http://www.americanfidelity.com">www.americanfidelity.com</a>
American Tennis Courts Inc. ATC Corp	Athletic courts and running track construction & refurbishment asphalt and concrete paving.	505	<a href="http://www.atccorpmd.com">http://www.atccorpmd.com</a>
APPI Energy	Founded in 1996, APPI Energy delivers apples-to-apples comparisons of supplier prices and contracts, and negotiates supply solutions that reduce and manage energy costs on an ongoing basis for commercial and industrial customers. The APPI Energy database enables our team to benchmark historical and real-time energy supplier prices in every deregulated energy market in the U.S. Unbiased and independent, APPI Energy has earned the endorsement of 158 trade associations and chambers of commerce to provide energy expertise to members.	606	<a href="http://www.appienergy.com">www.appienergy.com</a>
AT&T Services, Inc.	Come hear first-hand from AT&T professionals about Smarter Cities, 5G, FirstNet, and a host of other businesses services we offer!	329	
Avaya	Avaya specializes in business communications, specifically unified communications, contact center, and services. Come discuss your future communication and technology goals, and/or how we can aid employee, agent, and customer journeys.	205	<a href="https://www.avaya.com/en/">https://www.avaya.com/en/</a>

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Baltimore Convention Center	Convention Center located in the center of Baltimore City providing meeting space for large and small meetings and conventions. The Center is also an excellent facility for gala events.	517	<a href="http://www.bccenter.org">www.bccenter.org</a>
Baltimore Gas & Electric	Maryland's largest gas and electric utility with over 3,300 employees delivering power, safely and reliably, to approximately 1.2 million customers in central Maryland.	309	<a href="http://www.bge.com">www.bge.com</a>
BEACON at Salisbury University	BEACON, The Business Economic and Community Outreach Network, of the Franklin P. Perdue School of Business at Salisbury University, offers business, economic, workforce, and community development consulting and assistance services to a variety of organizations, including businesses, government agencies, and non-profit community-based organizations. BEACON provides public and private sector decision makers with the business and economic development data, information, skills and know-how they need through targeted outreach programs, applied research, trend and scenario analyses, demand forecasting, strategic planning, feasibility studies, and modeling for resource allocation, process improvement, and economic impact studies.	627	<a href="http://BEACON.salisbury.edu">BEACON.salisbury.edu</a>
BIS Digital, Inc.	BIS Digital provides high-quality AV recording and multi-media communications technology for municipal organizations, law enforcement agencies, and courts where security, confidentiality and accuracy are paramount. We provide a full range of services: system design, equipment procurement, installation, integration, training and technical support.	625	<a href="https://bisdigital.com/">https://bisdigital.com/</a>
Black & Veatch	Black & Veatch works with cities, states, commercial developers, and other community entities to address their integrated infrastructure and connectivity needs. We provide services from planning and consulting through engineering and construction giving our clients more control over their deployment. Visit our booth to learn more about our seamless consulting and design-build services.	433	<a href="http://www.bv.com/connectedcommunities">www.bv.com/connectedcommunities</a>

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Blue Oyster Environmental	Blue Oyster Environmental’s mission is to foster the economic and environmental health of the Chesapeake Bay through the acceleration of oyster aquaculture. BOE seeks to be the leader in re-establishing the Eastern Oyster as a cornerstone of the Chesapeake Bay ecosystem by using nutrient credit trading and private enterprise as a major environmental and economic development driver.	537	<a href="http://www.blueoysterenv.com">www.blueoysterenv.com</a>
Bolton	We are a full-service employee benefits, actuarial, and investment consulting firm with over 35 years of experience providing consulting services to clients in the Public and Corporate Sectors, Nonprofit Organizations, as well as for the Federal Government. We build long term partnerships with our clients by delivering understandable, insightful, and impactful solutions to complex benefits issues so that they can best manage future financial risks and provide valuable benefits to their employees.	324	<a href="http://www.boltonusa.com">www.boltonusa.com</a>
BSC America	Bel Air Auto Auction	406	
Caliber Public Safety	Caliber Public Safety proudly serves over 2,500 agencies throughout North America by delivering market driven public safety software solutions for our clients. Because first responders from various agencies put their lives on the line for their communities every single day, our duty of care is to provide products that ensure the highest level of care for their mission: To help protect and serve, when seconds count.	404	<a href="http://www.caliberpublicsafety.com">www.caliberpublicsafety.com</a>
Carefirst BCBS Dental	CareFirst Dental is a leading provider of dental benefits in Maryland, delivering the #1 regional networks combined with one of the largest national networks. We are 1st for highest in-network utilization, with the highest negotiated provider discounts in the market delivering the lowest net pay for claims and balance billing to members. Service excellence is delivered through our dedicated dental service unit located in Maryland. More Marylanders rely on CareFirst for dental than any other brand. CareFirst Dental, the leader in benefit design and dental integration with medical benefits.	430	<a href="http://www.carefirst.com">www.carefirst.com</a>

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CareFirst BlueCross BlueShield	<p>In its 80th year of service, CareFirst, an independent license of the Blue Cross and Blue Shield Association, is a not-for-profit health care company which, through its affiliates and subsidiaries, offers a comprehensive portfolio of health insurance products and administrative services to 3.2 million individuals and groups in Maryland, the District of Columbia and Northern Virginia. In 2016, CareFirst invested nearly \$44 million to improve overall health, and increase the accessibility, affordability, safety and quality of health care throughout its market areas. To learn more about CareFirst BlueCross BlueShield, visit our website at <a href="http://www.carefirst.com">www.carefirst.com</a> or follow us on Facebook, Twitter, YouTube, LinkedIn, Instagram or Google+.</p>	429	<a href="http://www.carefirst.com">www.carefirst.com</a>
Carousel Industries	<p>Carousel Industries is a leader in providing IT Technology and Services to Maryland Counties. We advise on IT consumption models to crafting unified communications, provide 911 Services, AV collaboration and Security roadmaps. At Carousel, we help our clients not only address today's needs but prepare for their needs years from now. Today, we serve 20 Maryland Counties for one of many of the technologies we provide. We've been recognized by multiple publications and industry consortiums as a top technology integrator, managed services and cloud solution provider.</p>	318	<a href="http://www.carouselindustries.com">www.carouselindustries.com</a>
CDW-G	<p>CDW-G is a Fortune 200 company providing multi-brand technology solutions to business, government, education and healthcare organizations in the United States, the United Kingdom and Canada. Our broad array of offerings range from discrete hardware and software products to integrated IT solutions such as mobility, security, data center optimization, cloud computing, virtualization, and collaboration. We are technology "agnostic," with a product portfolio that includes more than 100,000 products from more than 1,000 brands. We provide our products and solutions through our sales and service delivery teams, consisting of nearly 6,000 customer-facing coworkers, including more than 2,000 field sellers, highly skilled technology specialists and advanced service delivery engineers</p>	131	<a href="http://www.cdwg.com/state-local.aspx">www.cdwg.com/state-local.aspx</a>

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Center for Internet Security	The Center for Internet Security (CIS) is a forward-thinking, nonprofit entity that harnesses the power of a global IT community to safeguard private and public organizations against cyber threats. Our CIS Controls and CIS Benchmarks are the global standard and recognized best practices for securing IT systems and data against the most pervasive attacks, and are continuously refined and verified by a global community of experienced IT professionals. CIS is home to the Multi-State Information Sharing and Analysis Center (MS-ISAC), the go-to resource for cyber threat prevention, protection, response, and recovery for state and local government entities and the Elections Infrastructure Information Sharing and Analysis Center (EI-ISAC), which supports the cybersecurity needs of state and local elections offices.	437	<a href="http://www.cisecurity.org">www.cisecurity.org</a>
Century Engineering, Inc.	Headquartered in Hunt Valley, Century Engineering is one of the premiere full service consulting engineering firms in the Mid-Atlantic. Featuring water/wastewater, water resources, utilities, transportation, permitting and buildings systems experts, Century's design, inspection and construction management professionals partner with County officials to provide robust, cost-effective infrastructure solutions. We tackle the tough stuff, (and we have free beach balls!)	201	
Charlotte Hall Veterans Home	Charlotte Hall Veterans Home is Maryland's only skilled nursing and assisted living facility exclusively serving the needs of Maryland veterans and their eligible spouses. Charlotte Hall Veterans Home is an affordable alternative to private nursing care. A program of the Maryland Department of Veterans Affairs (MDVA). In addition to long term and assisted living, we provide memory care and rehabilitation.	222	<a href="http://www.charhall.org">www.charhall.org</a>

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Chesapeake Conservancy	Chesapeake Conservancy is a small nonprofit in Annapolis, MD that works to conserve and restore the natural and cultural resources of the Chesapeake Bay watershed for the enjoyment, education, and inspiration of this and future generations. We empower the conservation community with access to the latest data and technology. As principal partner for the National Park Service on the Chesapeake Bay Gateways Network and the Captain John Smith Chesapeake National Historic Trail, we helped create 153 new public access sites and permanently protect some of the Bay’s special places like Werowocomoco, Blackwater National Wildlife Refuge, Harriet Tubman Underground Railroad National Historical Park, and Fort Monroe National Monument. EcoLogix Group, Inc. is an environmental consulting firm. For nearly 20 years, EcoLogix Group, Inc. has been helping our clients achieve challenging goals. From management support and regulatory analysis to stakeholder engagement, we provide our clients the knowledge and expertise to address complex environmental issues and save time and money while producing better project and program outcomes. Think of our team as an extension of yours. When you need more hi-level resources to get the job done, our group of veteran executives with experience in every aspect of organizational achievement stands ready to help you make it happen.	621	<a href="http://www.chesapeakeconservancy.org">www.chesapeakeconservancy.org</a>
Chesapeake Employers Insurance	Chesapeake Employers has been providing workers' compensation insurance in Maryland since 1914. Our local presence, know-how and unwavering dedication to Maryland counties, municipalities, business owners and their employees have made us what we are today - Maryland's workers' compensation insurance specialist.	529-531	<a href="http://www.iwif.com">http://www.iwif.com</a>
Cigna	Cigna is a global health services company dedicated to helping people improve their health, well-being, and sense of security whose products and services include an integrated suite of health services, such as medical, dental, behavioral health, pharmacy and vision care benefits, as well as related products in group disability, life and accident coverage.	328	<a href="http://www.cigna.com">www.cigna.com</a>

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CMS, Inc.	CMS, Inc. is a document services firm. Our team of professionals can assist your business in every aspect of your mailing needs: from conception to mailing, business services and agency support, to on-and-off site mailcenter workflow management. Our goal is to deliver consistent, accurate and timely print production and workflow services to delight our customers meeting budgets and deadlines accurately.	420	<a href="http://www.whycms.com">www.whycms.com</a>
Comcast - Beltway Region	Comcast Cable is proud to CONNECT Maryland Counties! As the nation's largest video, high-speed Internet and phone provider to residential customers under the XFINITY brand as well as to businesses, Comcast has invested in technology to build a sophisticated network that delivers the fastest broadband speeds and brings customers personalized video, communications, and home management offerings. Comcast Corporation is a global media and technology company.	300	<a href="http://www.comcast.com">http://www.comcast.com</a>
Concentra Medical Centers	Concentra, a division of Select Medical, is a national health care company focused on improving the health of America's workforce, one patient at a time. Through its affiliated clinicians, the company provides occupational medicine, urgent care, physical therapy, and wellness services from more than 520 medical centers in 44 states. In addition to these medical center locations, Concentra serves employers by providing a broad range of health services and operating more than 140 onsite medical facilities	616	<a href="http://www.concentra.com">http://www.concentra.com</a>
Congressman C.A. Dutch Ruppertsberger	Congressional office providing constituent services and federal government information to the citizens of Maryland.	702	<a href="http://www.dutch.house.gov">www.dutch.house.gov</a>
Copper River	As a Federally Recognized Alaskan Tribal Small Disadvantaged Business, owned by the Native Village of Eyak (NVE), Copper River Information Technology delivers high-performance IT solutions and services based on our unique advantage of holding elite-level partnerships with today's most innovative technology manufacturers. With our extensive product portfolio centered around cybersecurity, data center and cloud architectures, networks and mobility, we are uniquely positioned to provide scalable solutions & services that meet the challenges specific to state, local and education government agencies. For more information, please visit <a href="http://www.copperriverit.com/palo-alto-networks/">http://www.copperriverit.com/palo-alto-networks/</a>	Foyer	<a href="http://www.copperriverIT.com">www.copperriverIT.com</a>
Core and Main/ Neptune Technology Group	Underground Utilities and Neptune water metersSpecializing in AMR and AMI technologies	507	



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CUES, Inc.	CUES manufactures the most rugged and reliable pipeline inspection/rehabilitation equipment designed to help you Go the Distance.	305	<a href="http://www.cuesinc.com">www.cuesinc.com</a>
Cunningham Recreation / GameTime	Commercial park and playground equipment from design to constructionCunningham Recreation has been providing customers park and playground solutions from design to construction for over 50 years. We are GameTime play equipment's exclusive representative in Maryland. Cunningham Recreation can provide customers with the best products in the industry and help you create multigenerational play and fitness spaces that will keep children and their families active together. Healthy families are healthy communities.	611	<a href="http://www.cunninghamrec.com">www.cunninghamrec.com</a>
CVS Caremark/A. Thompson & Associates	At CVS Caremark, we're reinventing pharmacy to have a more active, supportive role in each person's unique health experience and in the greater health care environment from advising on prescriptions to helping manage chronic and specialty conditions to providing quality walk-in medical care and pharmacy benefits management.	425	<a href="http://cvshealth.com/about/our-offerings/pharmacy-benefits-management">cvshealth.com/about/our-offerings/pharmacy-benefits-management</a>
Delta Dental	Delta Dental, America's largest and most innovative dental benefits provider, covers more than 75 million people in the United States and Puerto Rico. We provide the greatest access to dental care in the industry.	306	<a href="http://deltadentalins.com">http://deltadentalins.com</a>
EA Engineering, Science, and Technology, Inc.	EA is a pure-play environmental consulting company with more than 500 employees and 26 offices. Three of those offices, including our corporate headquarters, and nearly half of those employees, are right here in Maryland. Founded by a Johns Hopkins professor in Baltimore County, EA has been in business for 45 years. A 100% employee-owned company with a robust Corporate Social Responsibility Program, EA has earned an outstanding reputation for technical expertise, responsive service, and judicious use of client resources. For more information about EA, visit <a href="http://www.eaest.com">www.eaest.com</a> .	332	<a href="http://www.eaest.com">http://www.eaest.com</a>

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ENGIE	<p>A Leading Electricity Provider. Nobody helps commercial, industrial, or institutional buyers of electricity better understand the risks that come with buying electricity in a deregulated market quite like ENGIE Resources. And nobody understands our customers better than we do. ENGIE Resources is a licensed retail electricity provider offering electricity plans and related services to industrial and commercial customers in the United States. ENGIE is the retail energy subsidiary of ENGIE North America, Inc. ENGIE Resources currently provides electricity to commercial and industrial customers in 14 markets: Connecticut, Delaware, Illinois, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Rhode Island, Texas, and Washington, D.C. ENGIE Resources has been providing electricity to customers since 2002 and has been consistently ranked as one of the leading suppliers. ENGIE serves a broad spectrum of business customers, ranging in size from small convenience stores to large refineries. We offer one of the widest selections of product solutions in the U.S. to our customers.</p>	610	<a href="https://www.engieresources.com/">https://www.engieresources.com/</a>
En-Net Services	<p>En-Net Services has spent 20 years servicing public sector customers providing computer hardware, software, networking equipment, cabling, supplies, and maintenance. En-Net possesses the experience, infrastructure, resources, knowledge, and capability that is required to support your organization. En-Net currently holds several statewide sales and service contracts as well as a GSA Schedule for your purchasing convenience.</p>	604 & 605	<a href="http://www.en-netservices.com">http://www.en-netservices.com</a>

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ePlus Technology Inc.	ePlus offers consultative expertise and services to help customers achieve more success and innovation through today's most transformative cloud, security, and digital infrastructure solutions. We bring a keen focus, in-depth knowledge, and an unwavering commitment to the customer experience to every engagement, enabling organizations to navigate challenging situations and attain results, faster. Backed by local support, long-term service, flexible financing and consumption models, and deep technology partnerships, we help customers thrive in the digital economy and multi-cloud world, connecting the dots between IT investments and meaningful business outcomes. We create solutions that make technology mean more-and do more.	521 & 522	<a href="http://www.eplus.com">www.eplus.com</a>
ESG	ENERGY SYSTEMS GROUP (ESG) is an award-winning energy services company (ESCO) that provides sustainable energy solutions which allow building owners to maximize their energy efficiency and operational performance, while reducing their carbon footprint. Through our core business of performance contracting, we provide our customers with innovative energy efficiency, technology, and long-term financing solutions for modernization of their facilities and energy infrastructure.	436	<a href="http://www.energysystemsgroup.com">www.energysystemsgroup.com</a>
ESRGC @ Salisbury University	GIS and Dashboard Service provider for state and local governments.	534	<a href="http://www.esrgc.org/">http://www.esrgc.org/</a>
Freedom Broadband	Freedom Broadband is a last mile Internet Service Provider focusing on underserved and rural areas.	519	<a href="http://freedombroadband.com">freedombroadband.com</a>
General Code	Our Laserfiche Content Management Solutions (CMS) ensure regulatory compliance, enable collaboration, reduce costs, and assure continuity. You can even automate business processes and access information anywhere, anytime on a computer or mobile device to speed up the processing of paperwork and fulfillment of requests for information.	500	<a href="http://cms.generalcode.com">cms.generalcode.com</a>
Google Cloud	Google is a trusted technology partner who understands how to help agencies transition from legacy architectures and utilize their data to fuel true mission success. Google Cloud Platform provides cloud-native infrastructure with layered security, machine learning and analytics at web-scale to rapidly innovate and advance agency goals.	435	<a href="http://cloud.google.com">cloud.google.com</a>

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GovDeals, Inc.	GovDeals.com is the leading provider in online government surplus auctions. All state and local governments are welcome to use our services to auction surplus in the smartest, most efficient way possible!	623	www.govdeals.com
Governor's Coordinating Offices		228	www.goci.maryland.gov
Holiday Inn Solomons Conference Center & Marina	A full service Hotel located on 9 acres of waterfront property with 18,000 sq. ft. of conference space and 326 guestrooms including 50 suites with view and walk-out balcony. We have professional staff standing by to assist you for any business, social and wedding events from small to large. Please visit us at www.hisolomons.com	416	www.hisolomons.com
Home Paramount Pest Control, Inc.	Home Paramount Pest Control Inc. is a family owned business since 1939 offering termite and pest control services to families and businesses for over 75 years.	417	www.homeparamount.com
Hyatt Regency Chesapeake Bay Golf Resort, Spa & Marina	An extraordinary experience awaits you at Hyatt Regency Chesapeake Bay Golf Resort, Spa and Marina. Stay in the newly renovated guest rooms and discover the world-class services and amenities of this waterfront resort, the most distinctive retreat on the Eastern Shore.	317	www.chesapeakebay.hyatt.com
IndigoVision	The purpose of a video system is about making you feel safe. Period. That includes your citizens, municipality, your budget. It's not about pixels, data rates or security cameras and software. It's about how all those things, working together, add up to your safety net. From airports to police forces to neighborhoods or whole cities; we're a Security Manager's best back-up. Others make cameras. We make people safe. And safe is a wonderful feeling. IndigoVision.	101	www.indigovision.com
Institute for Governmental Service and Research	Founded in 1947, the Institute for Governmental Service and Research (IGSR) is dedicated to improving the well-being of individuals and communities through its work in areas of public health and safety, justice administration, health information technologies, leadership and governance, and fiscal and land use management. IGSR partners with local governments, state and federal agencies, university researchers, and community organizations on projects that strengthen government effectiveness and efficiency, promote evidence-based practices, and improve policy and outcomes. The Institute performs evaluation studies, opinion surveys, data analysis, strategic planning consultation, training, and technical assistance.	134	www.igsr.umd.edu

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ITekFed, LLC.	ITekFed, LLC. is one of the nation’s premier Valued-Added Reseller and Service and Support companies that gives your carrier-class network a reliable partner. As a solutions or service provider, the success of your business is dependent upon the enabling network infrastructure and supporting processes. Planning, implementing and maintaining a network that is cost-effective, robust and flexible enough to meet future needs is critical for achieving an optimal Return on Investment (ROI).	301	<a href="http://www.itekfed.com">www.itekfed.com</a>
J&J Truck Bodies & Trailers	Manufacturers of dump bodies and trailers built for road mainenance, construction, and snow and ice control.	334	<a href="http://www.jjbodies.com">www.jjbodies.com</a>
Juniper Networks	Juniper Networks brings simplicity to networking with products, solutions and services that connect the world. Through engineering innovation, we remove the constraints and complexities of networking in the cloud era to solve the toughest challenges our customers and partners face daily. At Juniper Networks, we believe that the network is a resource for sharing knowledge and human advancement that changes the world. We are committed to imagining groundbreaking ways to deliver automated, scalable and secure networks to move at the speed of business.	432	<a href="http://www.juniper.net">www.juniper.net</a>
Kaiser Permanente	Founded in 1945, Kaiser Permanente is recognized as one of America’s leading health care providers and not-for-profit health plans. We currently serve more than 11.3 million members in eight states and the District of Columbia. Care for members and patients is focused on their total health and guided by their personal physicians, specialists and team of caregivers. Our world-class medical teams are supported by industry-leading technology advances and tools for health promotion, disease prevention, care delivery and chronic disease management. Kaiser Permanente exists to provide high-quality, affordable health care services and to improve the health of our members and the communities we serve. We are trusted partners in total health, collaborating with people to help them thrive and creating communities that are among the healthiest in the nation. To learn more, please visit us at <a href="http://www.kp.org/choosebetter">www.kp.org/choosebetter</a>	609	<a href="http://www.kp.org">www.kp.org</a>

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KCI Technologies, Inc.	<p>With more than 1,000 employees collaborating on diverse projects, KCI is constantly driven by energy, passion and talent. The firm is among the fastest growing in the architectural, engineering and construction industry, yet Maryland counties are still among our biggest clients companywide. Our staff of experts contributes to a body of knowledge in a variety of fields through training, technical articles, published white papers, and conference presentations. We are recognized as an industry leader, employing cutting-edge technologies, management practices and strategic growth initiatives. Our people, projects and organizational success have been honored with awards from some of the trade's most prestigious bodies. KCI ranks #74 on the Engineering News-Record (ENR) annual list of Top 500 Design Firms in the country, as well as #7 on the list of Top 20 Telecommunications Firms, and #48 among the Top 100 'Pure' Designers. With nearly 1,600 employees collaborating on diverse projects, KCI is constantly driven by energy, passion and talent. The firm is among the fastest growing in the architectural, engineering and construction industry, yet Maryland entities are still among our biggest clients companywide. Our incredible team contributes to a body of knowledge in a variety of fields through training, technical articles, published white papers, and conference presentations. KCI is recognized as an industry leader, employing cutting-edge technologies, management practices and strategic growth initiatives. We strive to become an extension of our clients and their team. Our highly-qualified professionals build deep, long-standing customer</p>	501	<a href="http://www.kci.com">http://www.kci.com</a>
Keystone Purchasing Network	Cooperative Purchasing Contracts	424	<a href="http://www.thekpn.org">www.thekpn.org</a>
Kronos	<p>Kronos® solutions for state/local government agencies help control labor costs, minimize compliance risk, and maintain accountability and transparency. Designed for your unique needs, our solutions automate and streamline management of attendance and leave policies and provide valuable on-demand visibility, mobile employee self-service, and robust public safety scheduling.</p>	608	<a href="http://www.kronos.com">www.kronos.com</a>

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LeafFilter Gutter Protection	Are you tired of cleaning your gutters? LeafFilter Gutter Protection is a permanent solution. Our micromesh gutter cover installs on top of existing gutters, eliminating gutter cleaning for life. Our surgical grade stainless steel micromesh keeps all debris out of your gutters 365 days a year. Our product includes a lifetime, transferable warranty, so you can enjoy the peace of mind that your gutters are protected for life. Ask about our senior and military discounts!	620	<a href="https://www.leafilter.com/">https://www.leafilter.com/</a>
LGIT Health	When you want the savings and control of a health insurance program, turn to LGIT Health. Since 2010, LGIT Health has specialized in helping employers save premium dollars while providing outstanding benefit coverage to their employees.	601	<a href="http://www.lgit.org">www.lgit.org</a>
Local Government Insurance Trust- LGIT	Lawrence J. Bohlen is Director of Field Services at the Local Government Insurance Trust. He supervises the Loss Control staff of LGIT is in charge of marketing for the Trust and develops and implements education on a wide variety of loss control training topics. Larry also teaches LGIT seminars and classes, manages LGIT's Employment Law Hotline and the Training Grant Program. He worked for the Dorchester County Board of Education as Site Administrator for the County's Evening High School Program and other Adult Education programs. He is also a former city council member of the Cambridge City Council and served as Council President from 2002 to 2004. For 30 years, Maryland's local governments have covered their primary and excess liability, auto, environmental, property and equipment breakdown insurance needs through the Local Government Insurance Trust (LGIT). Owned and managed by its members, LGIT was founded in 1987 by act of the Maryland General Assembly through the joint efforts of the Maryland Municipal League (MML) and the Maryland Association of Counties (MACo). Since 2010, LGIT has provided local governments an alternative for their health insurance needs with LGIT HEALTH. This health co-op helps control the cost of health insurance. LGIT's purpose is to meet Maryland's local governments risk management needs - not to make a profit by selling insurance. Because of LGIT, local governments know they now have insurance coverage available to them at stable rates and predictable costs - regardless of private insurance industry cycles. In addition to the publications produced by LGIT, they also	600	<a href="http://www.lgit.org">www.lgit.org</a>

**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
Luck Ecosystems	We're dedicated to improving the outdoor experience. We produce high-quality environmental performance products that filter storm water, protect the land and shore, support plant growth and optimize playing field surfaces in the communities we serve.	311	
Manns Woodward Studios	Baltimore-based architectural design firm with expertise in public safety and community oriented architecture.	614	<a href="http://www.mwsarch.com">www.mwsarch.com</a>
Marco Technologies	Marco, formerly Phillips Office Solutions, is one of the largest technology providers in the country with over 35,000 clients throughout the Midwest and nationwide. We specialize in business IT services, copier/printer solutions and managed and cloud services. Our technology experts break down complex solutions into simple terms to position your business for success.	411 & 412	<a href="http://www.marconet.com">www.marconet.com</a>
Maritime Conference Center	Conference Center - Meeting Space and Guestrooms.	423	<a href="http://mccbwi.org">mccbwi.org</a>
MCCi	MCCi provides innovative solutions that transform paper-based processes into smart practices. MCCi works with organizations on records and document management, scanning and business workflow. As the #1 Laserfiche reseller, we are passionate about helping organizations run their office more efficiently – saving time, money and resources.	419	<a href="https://mccinnovations.com/">https://mccinnovations.com/</a>
MD Ag Dept/Conservation Partnership	A coalition of federal, state and local agricultural agencies dedicated to protecting and conserving natural resources and promoting Maryland agriculture by providing a range of educational, financial, technical assistance and regulatory programs. Members include the Maryland Department of Agriculture, Maryland Association of Soil Conservation Districts, State Soil Conservation Committee, University of Maryland Extension, USDA Natural Resources Conservation Service, and USDA Farm Service Agency.	219	<a href="http://www.mda.maryland.gov">www.mda.maryland.gov</a>



**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
MD Agricultural & Resource-Based Industry Development Corporation	<p>The Maryland Agricultural and Resource-Based Industry Development Corporation (MARBIDCO) is an agricultural development financial intermediary organization established to promote the continued viability of Maryland's farming, forestry, and seafood industries. A major objective of MARBIDCO is to help agricultural and resource-based businesses to start, expand, diversify and exploit emerging market opportunities in food and fiber production, with an emphasis on helping young and beginning farmers get access to affordable capital and credit. MARBIDCO's core programming involves the making of low-cost loans for farmland and capital equipment purchases (often working in conjunction with commercial lenders), as well as, incentive grants for county project matching funds and farm value added processing activities. Moreover, MARBIDCO can finance food production activities in all regions of the State, including in urban areas. The Corporation also offers the new Next Generation Farmland Acquisition Program, which is a farmland conservation easement-option-purchase program, designed to help facilitate the transfer of farmland to a new generation of farmers, while helping preserve agricultural land from future development.</p>	615	marbidco.org
MD American Water	<p>American Water has built its business on the values of safety, trust, environmental leadership, teamwork, and high performance. We work with communities to provide solutions to water and wastewater challenges.</p>	410	<a href="https://amwater.com/mdaw/">https://amwater.com/mdaw/</a>

**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
MD Association of Community Colleges	<p>Dr. Sadusky began as MACC Executive Director in July 2012, after completing a year of service as interim superintendent at the Maryland State Department of Education (MSDE), where he filled the position left vacant by the 2011 retirement of Dr. Nancy Grasmick. Dr. Sadusky served as superintendent of schools in Maryland's Queen Anne's County from 1994 to 2007, and spent more than 30 years in total in the Queen Anne's school system as an administrator and teacher. He was recognized as Maryland's Superintendent of the Year in 2007. Following his retirement in Queen Anne's County, he joined MSDE as policy liaison to the local school systems, before being appointed by the Maryland Board of Education to serve as interim state superintendent in 2011. At 16 community colleges, 23 campuses and more than 1000 learning sites across the state, close to half a million Marylanders annually pursue academic degrees, 130 career and technical certifications and licenses, and diverse classes that develop and refresh career and life skills. Community colleges offer affordable courses in flexible formats to meet student needs, and also provide customized training to meet labor needs of individual employers through WorkSmart. The Maryland Association of Community Colleges (MACC) advocates for the state's community colleges and the educational needs of the students they serve.</p>	206	<a href="https://mdacc.org/">https://mdacc.org/</a>
MD Association of County Health Officers	<p>The Maryland Association of County Health Officers (MACHO) is a non-profit organization whose primary purpose is to promote the health and well-being of Maryland citizens. It actively works with MACo, the State Department of Health and Mental Hygiene, the State Department of the Environment, and other health related agencies. Its activities include education, liaison, and public health policy development and implementation.</p>	315	<a href="http://www.mdcounties.org/MACHO">www.mdcounties.org/MACHO</a>

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Organization	Business Description	Booth Number	Web Address
MD Association of Nonpublic Special Ed Facilities	A range of 84 nonpublic state-approved special education schools offering specialized services and support to students with disabilities. These schools, located across the state, provide high-quality services customized to meet each student’s needs. Students are referred by Local School Systems, which results in no cost for parents. For more information and a listing of our member schools, contact the Maryland Association of Nonpublic Special Education Facilities.	316	<a href="http://www.mansef.org">http://www.mansef.org</a>
MD Attorney General's Office, Consumer Protection Div.	The Office of the Attorney General has general charge, supervision and direction of the legal business of the State, acting as legal advisors and representatives of the major departments, various boards, commissions, officials and institutions of State Government. The Consumer Protection Division of the office provides a mediation and arbitration service to consumers to help resolve complaints against businesses and health insurance carriers. There are two different mediation units within the Division, the General Mediation Unit and the Health Education and Advocacy Unit, to meet a wide variety of needs. These units handle approximately 10,000 complaints each year and are successful in approximately 60% of the cases they handle. In addition, the Health Education and Advocacy Unit handles private health insurance appeals and is very active in assisting consumers with the Health Insurance Exchange.	126	<a href="http://www.marylandattorneygeneral.gov">www.marylandattorneygeneral.gov</a>
MD Census / MD Dept. of Planning	<p>The Census is a complete count of all persons living in the United States mandated by the U.S. Constitution. The population is counted every 10 years and the results are used to allocate Congressional seats, electoral votes and government program funding. The most recent census was held in 2010.</p> <p>The Maryland State Data Center is designated by the U.S. Census Bureau as the repository and service center for census data pertaining to the state.</p>	628 & 629	<a href="http://www.census.gov">www.census.gov</a>

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Organization	Business Description	Booth Number	Web Address
MD Center for School Safety	The Maryland Center for School Safety works to provide a coordinated and comprehensive policy for school safety in Maryland. The Center collaborates with local school systems, law enforcement agencies, State and local government, community organizations, parents and other groups by disseminating information on best practices, programs and resources; providing technical assistance and training; collecting, analyzing, and integrating statewide data; and promoting interagency efforts to ensure safe schools.	220	<a href="http://www.safeschoolsmd.org">www.safeschoolsmd.org</a>
MD Center of Excellence on Problem Gambling, UMD School of Medicine	The Maryland Center of Excellence on Problem Gambling (the Center), funded by the Maryland Department of Health’s Behavioral Health Administration, promotes healthy and informed choices regarding gambling and problem gambling through public awareness, training and education, prevention, technical assistance to the behavioral health care system, peer recovery support and research and public policy. The Maryland Problem Gambling Helpline 1-800-GAMBLER, managed by the Center, offers free, confidential 24/7 help to treatment, peer support and resources. For more information, contact Mary Drexler, MSW, Program Director, at (667) 241-2120 or <a href="mailto:mdrexler@som.umaryland.edu">mdrexler@som.umaryland.edu</a> .	310	<a href="http://www.mdproblemgambling.com">www.mdproblemgambling.com</a>
MD Community Action Partnership	Maryland Community Action Partnership (MCAP) is a non-profit multi-regional association that advocates on behalf of Community Action Agencies (CAA’s) and partnering organizations that serve individuals and families with low incomes who reside in Maryland, Delaware and the District of Columbia to ensure their voices are heard at the local, state and national levels. Our mission: MCAP strengthens members’ capacity to provide quality services and opportunities that empower individuals and families to achieve economic security.	326	<a href="http://www.maryland-cap.org">www.maryland-cap.org</a>
MD Correctional Administrators Association		709	
MD Correctional Enterprises	At Maryland Correctional Enterprises, we offer more than just products and services. Every item that you purchase from us has been built or assembled by inmate workers serving time at a state correctional institution in Maryland. As the prison industry arm of the Division of Correction, MCE is an effective correctional industries model for preparing offenders for employment upon release. Visit us online at <a href="http://www.mce.md.gov">www.mce.md.gov</a>	116 & 117	<a href="http://www.mce.md.gov">www.mce.md.gov</a>

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Organization	Business Description	Booth Number	Web Address
MD Department of Assessments & Taxation	State Department of Assessments and Taxation values all real and personal property in the state, administers certain property tax credit programs, oversees business formation and ensures that their records are appropriately maintained, and conveys essential information to localities and other state agencies. With a renewed focus on customer service, improving process, and upgrading technology, SDAT is fairly and uniformly valuing property while making it easier to do business in MD.	209	<a href="http://www.dat.maryland.gov">www.dat.maryland.gov</a>
MD Department of Commerce	The Maryland Department of Commerce, one of 20 agencies with Maryland's Executive Branch and the state's primary economic development agency, is dedicated to excellence in customer service and creating quality jobs by attracting new businesses, stimulating private investment and encouraging the expansion and retention of existing companies. To learn more, please visit <a href="http://commerce.maryland.gov">commerce.maryland.gov</a>	211	<a href="http://commerce.maryland.gov">commerce.maryland.gov</a>
MD Department of Education	The Maryland State Department of Education (MSDE) is the State Education Agency for Maryland which provides leadership, support, and accountability for effective systems of public education and rehabilitation services.	114	<a href="http://marylandpublicschools.org">marylandpublicschools.org</a>
MD Department of General Services	The Department of General Services (DGS) provides a variety of support services and programs to entities including: government organizations, schools, non-profit organizations, and businesses throughout the State. Different organizations are eligible to utilize different services or participate in different programs. Stop by to ask about these services and programs:Records Management & Storage Procurement of Goods & Services eProcurement Technology SolutionSurplus Property Disposal Grants Administration & ManagementConstruction Project ManagementFuel ManagementReal Estate- Land acquisition/disposal, leasingFederal Surplus Property ProgramState Surplus Property ProgramSmall Business Reserve (SBR) Procurement ProgramMinority Business Enterprise (MBE) Procurement ProgramVeteran-owned Small Business Enterprise (VSBE) Procurement Program	509 & 510	<a href="http://www.dgs.maryland.gov">www.dgs.maryland.gov</a>
MD Department of Health		115	

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Organization	Business Description	Booth Number	Web Address
MD Department of Housing & Community Development	The Maryland Department of Housing and Community Development improves the lives of thousands of Marylanders each year. Through programs that support first-time homeownership, infrastructure improvements, downtown revitalization, blight reduction, business capital to grow local businesses, closing the affordability gap in workforce housing, and a commitment to ending homelessness statewide; we work with partners to finance housing opportunities and revitalize great places for Maryland residents to live, work and prosper.	121 & 122	<a href="http://dhcd.maryland.gov">http://dhcd.maryland.gov</a>
MD Department of Human Services	The Maryland Department of Human Services is the state's human service provider. The agency provides a wide range of services that are administered by local departments of social services in each of the 24 local jurisdictions across the state. These services assist low-income individuals and families in their communities.	129	<a href="http://www.dhs.maryland.gov">www.dhs.maryland.gov</a>
MD Department of Information Technology	The Department of Information Technology operates primarily as a service provider, enabling state agencies to meet their goals more efficiently, cost effectively and with less waste. We will continue to exceed the IT needs of those we support and expand on successful past endeavors, to provide additional automated services to Maryland's citizens.	128	
MD Department of Juvenile Services	By law, DJS is a child-serving agency responsible for assessing the individual needs of referred youth and providing intake, detention, probation, commitment, and after-care services. DJS collaborates with youth, families, schools, community partners, law enforcement, and other public agencies to coordinate services and resources to contribute to safer communities.	118	<a href="http://www.djs.maryland.gov">www.djs.maryland.gov</a>
MD Department of Labor, Licensing & Regulation	The Maryland Department of Labor is committed to safeguarding and protecting Marylanders. We're proud to support the economic stability of the state by providing businesses, the workforce, and the consuming public with high-quality, customer-focused regulatory, employment, and training services. For more information, visit <a href="http://www.dllr.maryland.gov">www.dllr.maryland.gov</a> .	225 & 226	<a href="http://dllr.maryland.gov">dllr.maryland.gov</a>
MD Department of Legislative Services	Support staff for the Maryland General Assembly.	312	<a href="http://dls.maryland.gov/">http://dls.maryland.gov/</a>

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Organization	Business Description	Booth Number	Web Address
MD Department of Natural Resources	The Department of Natural Resources leads Maryland in securing a sustainable future for our environment, society, and economy by preserving, protecting, restoring, and enhancing the State's natural resources.	224	<a href="http://dnr.maryland.gov">dnr.maryland.gov</a>
MD Department of Planning	Maryland State Government Agency	227	<a href="http://Planning.Maryland.gov">http://Planning.Maryland.gov</a>
MD Department of the Environment	MDE's customers include Maryland citizens who expect protection and restoration of the environment; businesses, governments, and individuals who are applying for permits and receiving technical assistance; and technical personnel such as: well drillers, sanitarians, waste water operators, and asbestos contractors who require certification. Other key stakeholders include environmental and public health advocacy groups, citizen groups, educators, scientists and natural resource users.	127	<a href="https://mde.maryland.gov">https://mde.maryland.gov</a>
MD Department of Transportation	The Maryland Department of Transportation (MDOT) is an organization comprised of five business units and one Authority. They are: The Secretary's Office, State Highway Administration, Maryland Transit Administration, Motor Vehicle Administration, Maryland Port Administration, Maryland Aviation Administration and the Maryland Transportation Authority. This unique approach provides the state's leadership with the ability to develop a coordinated and balanced approach to transportation. Mission Statement: The Maryland Department of Transportation is a customer-driven leader that delivers safe, sustainable, intelligent, and exceptional transportation solutions in order to connect our customers to life's opportunities.	109 - 113	<a href="http://www.mva.maryland.gov">www.mva.maryland.gov</a>

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Organization	Business Description	Booth Number	Web Address
MD Emergency Management Agency	<p>Jessica Nusbaum is the Maryland State Individual Assistance Officer and Community Preparedness Coordinator with the Maryland Emergency Management Agency (MEMA). In this role, she participates in speaking engagements and gives presentations on emergency preparedness to groups around Maryland to help bring awareness to communities. She has presented to numerous organizations, including the American Geophysical Union, the National Active and Retired Federal Employees Association, the Frederick Long Term Care Conference, and the Chesapeake Water Environment Association. Prior to starting her career in Emergency Management, Jessica spent 13 years working in the non-profit sector, providing various case management services to individuals and households with barriers such as mental illness, homelessness, and substance abuse. Jessica holds a Bachelor's Degree in Business from Mount Saint Mary's University.</p> <p>The Maryland Emergency Management Agency: MEMA is responsible for coordinating the State's response in any major emergency or disaster. This includes supporting local governments as needed or requested, and coordinating assistance with FEMA and other federal partners. MEMA staff conducts exercise and training, planning, regional liaison programs, mitigation and recovery, grants management, and technology support. The Maryland Joint Operations Center (MJOC) is an 24/7 operation run jointly by MEMA and the Maryland National Guard.</p>	221	<a href="http://www.mema.maryland.gov">www.mema.maryland.gov</a>



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Organization	Business Description	Booth Number	Web Address
MD Employer Support of the Guard and Reserve	ESGR, a Department of Defense program, was established in 1972 to promote cooperation and understanding between Reserve Component Service members and their civilian employers and to assist in the resolution of conflicts arising from an employee's military commitment. ESGR is supported by a network of more than 3,750 volunteers in 54 committees located across all 50 states, the District of Columbia, Guam-CNMI (Commonwealth of the Northern Mariana Islands), Puerto Rico, and the U.S. Virgin Islands. Volunteers, hailing from small business and industry, government, education, and prior military service bring a vast wealth of experience to assist in serving employers, Service members, and their families. Together with Headquarters ESGR staff and a small cadre of support staff for each State Committee, volunteers work to promote and enhance employer support for military service in the Guard and Reserve. ESGR has served our country for more than 45 years, fostering a culture in which all employers support and value the employment and military service of members of the National Guard and Reserve in the United States. These citizen warriors could not defend and protect us at home and abroad without the continued promise of meaningful civilian employment for themselves and their families. ESGR has continued to adapt to meet the needs of Reserve Component members, their families, and America's employers by joining forces with a network of other national, state, and local government and professional trade organizations. Together, We All Serve!	135	
MD Energy Administration	On behalf of Governor Hogan the mission of the Maryland Energy Administration is to promote affordable, reliable and cleaner energy for the benefit of all Marylanders. Visit us at <a href="http://www.Energy.Maryland.gov">www.Energy.Maryland.gov</a>	215 & 216	<a href="http://energy.maryland.gov">http://energy.maryland.gov</a>
MD Environmental Service	MES is an independent Maryland State agency, providing critical environmental solutions across the Mid-Atlantic region. Our self-funded operating model combines public sector commitment with private sector responsiveness.	231	
MD Fire Chief's	To bring together, Fire Officers, Fire Chiefs and other persons interested in saving life, protection of property and the preventing and extinguishing of fires. To discuss ways and means for the betterment of the fire service in Maryland and reduction of the unnecessary loss of life and property of fires.	708	

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Organization	Business Description	Booth Number	Web Address
MD Health Connection	Maryland Health Connection is our state's health insurance marketplace where you can compare and enroll in health insurance, and access financial help to make coverage more affordable. Visit MarylandHealthConnection.gov for more information.	214	<a href="http://www.marylandhealthconnection.gov">www.marylandhealthconnection.gov</a>
MD Heritage Areas	Maryland's Heritage Areas are locally designated and State certified regions where public and private partners make commitments to preserving historical, cultural and natural resources for sustainable economic development through heritage tourism.	100	<a href="http://www.mht.maryland.gov">www.mht.maryland.gov</a>
MD Higher Education Commission	The Maryland Higher Education Commission (MHEC) is the State of Maryland's higher education coordinating board responsible for establishing statewide policies for Maryland public and private colleges and universities and for-profit career schools. MHEC also administers state financial aid programs that affect students on a statewide basis.	125	<a href="http://mhec.maryland.gov">mhec.maryland.gov</a>
MD Institute for Emergency Medical Services Systems	MIEMSS oversees and coordinates all components of the statewide EMS system in accordance with statute and regulation.	223	<a href="http://www.miemss.org">http://www.miemss.org</a>
MD Insurance Administration	State Agency that regulates Insurance in Maryland.	123	<a href="http://www.mdinsurance.state.md.us">http://www.mdinsurance.state.md.us</a>
MD Libraries	Public, Academic, School and Special Libraries in Maryland.	119, 120, 217, 218	<a href="http://www.esrl.org">http://www.esrl.org</a>
MD Lottery and Gaming	mso-fareast-font-family:Calibri;mso-fareast-theme-font:minor-latin;mso-bidi-font-family:Calibri;mso-ansi-language:EN-US;mso-fareast-language:EN-US;mso-bidi-language:AR-SA>The Maryland Lottery and Gaming Control Agency operates the Maryland Lottery and serves as regulator of the state's six privately owned casinos. The Agency's mission is to raise revenue to support Maryland's good causes. Lottery profits are contributed to the Maryland General Fund, which provides funding for a wide range of state programs and services, including schools, public health and safety and environmental preservation. Casino gaming revenue supports the Maryland Education Trust Fund, local communities and jurisdictions where the six casinos are located, the state's horse racing industry and responsible gaming programs.	105 & 106	<a href="http://www.mdlottery.com">http://www.mdlottery.com</a>
MD Medical Cannabis Commission	We are the Maryland Medical Cannabis Commission and will be able to answer your questions about this new industry and how it will benefit your County.	210	<a href="http://mmcc.maryland.gov">http://mmcc.maryland.gov</a>

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Organization	Business Description	Booth Number	Web Address
MD Office of Administrative Hearings	Many of Maryland's government agencies regulate certain actions of businesses and citizens and some are involved in determining the rights of citizens. Maryland's businesses and citizens may not always agree with the actions taken by State government agencies. The Office of Administrative Hearings is an independent unit within the Executive Branch of State government which was created in 1990 to provide due process hearings and alternative dispute resolution for any person of business affected by the action or proposed action of State agencies.	428	<a href="http://oah.maryland.gov">oah.maryland.gov</a>
MD Office of the Comptroller	The Comptroller of Maryland is the chief financial officer for Maryland; collector of revenue for state programs; provider of information technology services for most state agencies; regulator of the state's alcohol, tobacco and motor fuel industries; and member of many state boards and commissions including the Board of Public Works, Board of Revenue Estimates, and the State Retirement and Pension System Board of Trustees. Comptroller Peter Franchot was elected Maryland's 33rd Comptroller in 2006 and re-elected to a fourth term in 2018.	212	<a href="http://www.marylandtaxes.com">www.marylandtaxes.com</a>
MD Office of the Secretary of State	The Office of the Secretary of State duties include: registration of charities, commissioning of notaries, the Division of State Documents, registration of condominiums and timeshares. Key programs under the supervision of this office include the Address Confidentiality Program for Human Trafficking and Domestic Violence, Maryland Sister States Program, and the Maryland Charity Campaign. The Secretary chairs the Sub cabinet for International Affairs which is responsible for developing, evaluating, and coordinating an effective, cohesive international strategy in order to enhance the State's competitiveness and stature in the global economy.	707	<a href="http://www.sos.state.md.us">www.sos.state.md.us</a>

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Organization	Business Description	Booth Number	Web Address
MD Ready Mix Concrete Association	Brighter Pavements Ahead at the MRMCA booth! We all know that concrete pavements last longer and provide a great value, but historically, initial costs have been a hurdle to overcome. With advances in design, placement, and product, coupled with dramatic changes in material pricing, concrete pavements are now an affordable option based on initial costs with all of the same life-cycle advantages. These advances apply to public roads, parking lots, bike paths, utility roads and more. Visit the MRMCA booth and learn more about: • Concrete Overlays of existing asphalt pavements • Full Depth Recycling • Free Design Assistance Program • Influences of competition on pricing • Pavement and placement technology • Roller Compacted Concrete • Life-cycle advantages • Pervious Concrete pavements	607	<a href="http://www.marylandconcrete.com">http://www.marylandconcrete.com</a>
MD Register of Wills Association	The Register of Wills is responsible for appointing personal representatives to administer decedent's estate and for overseeing the proper and timely administration of these proceedings.	213	<a href="http://www.registers.state.md.us">http://www.registers.state.md.us</a>
MD Relay	Maryland Relay is a free public service that allows people, unable to use a standard telephone, to both make and receive calls. Maryland Accessible Telecommunications (MAT) distributes state provided devices to qualified applicants. Maryland Relay offers free training to agencies and businesses.	137	<a href="http://www.mdrelay.org">www.mdrelay.org</a>
MD Small Business Dev. Center	Small business and technology management and training services.	136	<a href="http://www.mdsbdc.umd.edu">http://www.mdsbdc.umd.edu</a>
MD Stadium Authority	Maryland Sports – The Sports Commission for the State of Maryland – is one of Maryland’s significant economic engines. The mission of Maryland Sports is to enhance Maryland’s economy, image and quality of life through the attraction, promotion, retention and development of regional, national and international sporting events. Our vision is to be the go-to resource for sports event and sport tourism industry in the State of Maryland! One of our major initiatives, TEAM Maryland is a statewide collaboration of counties who have identified sports as a significant cog to their economic engine and we work in concert to create synergistic approaches to how we make Maryland a top-notch sports destination. Maryland Sports is a division of the Maryland Stadium Authority.	203 & 204	

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Organization	Business Description	Booth Number	Web Address
MD State Firemen's Association	The MSFA represents the State of Maryland volunteer fire, rescue and emergency medical services.	313	<a href="http://www.msfa.org">www.msfa.org</a>
MD State Geographic Committee (MSGIC)	MSGIC is a non-profit professional GIS organization that promotes the coordinated development among all entities (state, local, federal, and private sector) involved in the collection and/or use of spatial data and geographic information systems (GIS) within the State of Maryland.	535	<a href="http://www.msgic.com">www.msgic.com</a>
MD Underground Facilities Damage Prevention Authority	Established in 2010 by the MD legislature, the Authority is a quasi-governmental/judicial agency responsible for the enforcement of the Miss Utility law (call 811 before you dig!) state-wide.	613	<a href="http://www.mddpa.org">www.mddpa.org</a>
MD Workforce Association	The Maryland Workforce Association (MWA) is an organization of the twelve Local Workforce Directors in Maryland who support our communities under the Workforce Innovation and Opportunity Act (WIOA). MWA advocates for and promotes the public workforce system on a local, state, and national level. The advocacy includes building relationships with elected officials at all levels, outreach to businesses within the State, and building partnerships with other agencies and organizations to strengthen the system.	427	<a href="http://mdworkforceassociation.com">mdworkforceassociation.com</a>
MD, DE, DC Beverage Association	Trade Association representing local soft drink bottlers and distributors.	307	
MEDI	A leader in document management solutions, MEDI has transformed the way documents blend with business processes in county government and school systems throughout Maryland. Stacks of paper, disconnected systems, poorly documented workflows, lack of mobile access are real problems in today's office environment. But the time to work smarter is now. With our electronic document management software, your teams can make better, faster and smarter decisions. And not only can you store your paper documents electronically, any native file type – .wav, .pdf, .jpg, .html and more – can be stored safely and securely in the system. Don't have time to scan your existing documents? We'll scan your paper documents into images on an affordable timetable. Visit our booth to learn how other counties and agencies are transitioning from paper to digital.	512	<a href="http://www.medimicro.com">http://www.medimicro.com</a>

**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
Mediation & Conflict Resolution Office	MACRO is the Maryland Judiciary's Mediation and Conflict Resolution Office. Our mission is to promote the availability, use, and quality of alternative dispute resolution (ADR) throughout Maryland.	434	<a href="http://www.mdcourts.gov/macro">www.mdcourts.gov/macro</a>
MetLife	State and local government plans suited to your workforce. At MetLife, we have a team of dedicated professionals experienced in state and local government benefit needs. Our experts will help you design a complete suite of solutions that balance costs and your employee needs, offering tailored enrollment and communications to ensure your employees understand the benefits provided to participate. Why MetLife works for you: Backing our participants with over 100 years of group benefit knowledge and experience and 60 years designing plans for the public sector; protecting more than 3,000 public sector customers and more than 7 million lives; more than 50% of state governments are our customers and; investing over \$100 million in digital services to make the insurance process faster and easier.	511	<a href="http://www.metlife.com/publicsector">www.metlife.com/publicsector</a>
Miss Utility	An underground utility line is damaged once every six minutes nationwide due to failure to call 811 before digging. Miss Utility is the one-call excavation and demolition notification center for Maryland and Washington, D.C., and Miss Utility of Delmarva is the one-call center for Delaware and the Eastern Shore of Maryland. Anyone who is planning to dig or alter the surface of the ground by any depth and using any type of tool must call Miss Utility at 811 or 1.800.257.7777 for Maryland (west of the Chesapeake Bay) and Washington, D.C., and 1.800.282.8555 for Delaware and Maryland (east of the Chesapeake Bay), or submit an online request at <a href="http://www.missutility.net">www.missutility.net</a> at least two full business days prior to digging so that owner-member utilities can mark the approximate location of underground lines and ultimately prevent damages, injuries and costly fines. Dora Parks, Manager, Client Relations at 410.782.2026 or <a href="mailto:dparks@missutility.net">dparks@missutility.net</a> .	612	<a href="http://www.missutility.net">www.missutility.net</a>

**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
Motorola Solutions, Inc.	Motorola Solutions, Inc. provides public safety and public service sector integration and communications solutions to the State of Maryland, 16 of its 23 Counties plus the Cities of Baltimore, Salisbury, and Annapolis. Motorola's portfolio of solutions includes wireless voice and 4G data systems, Body Worn Cameras, Intelligence Led Public Safety Solutions, Computer Aided Dispatch, Records & Jail Management Systems, Mobile Data Software, Citizen Response Management (311) Systems, Wireless Broadband Networks and LTE Devices, Video Surveillance Systems, and Interoperability Networks. Motorola Solutions is proud to be a Corporate Partner of the 2018 Maryland Association of Counties Conference. For more information on these solutions, please visit Booth #600.	602 & 603	<a href="http://www.motorolasolutions.com">www.motorolasolutions.com</a>
MOWPA	The Maryland Onsite Wastewater Professionals Association (MOWPA) is a 501 C(6) not-for-profit organization, to provide education and training programs for individuals, both public and private, working in the onsite sewage disposal system industry, .	533	
Musco Sports Lighting	Musco has shaped the history of sports lighting since 1976. The company's TLC for LED™ technology delivers unmatched light quality, control, efficiency, and reliability.	303	<a href="http://www.musco.com">www.musco.com</a>
National Security Agency	The National Security Agency/Central Security Service leads the U.S. Government in cryptology that encompasses both foreign signals intelligence and cybersecurity products and services, and enables computer network operations in order to defend our country, save lives, and advance U.S. goals and alliances globally.	207 & 208	<a href="http://www.nsa.gov">www.nsa.gov</a>
National Vision Administrators, LLC	NVA, the official vision care provider of the Local Government Insurance Trust and the Maryland Local Government Health Cooperative is a national vision benefits company with over 35 years experience catering to the needs of the public sector. NVA provides innovative and cost-effective vision programs to address the unique benefit challenges facing public sector employers.	405	

**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
Nationwide Retirement Solutions	On Your Side. Nationwide is a market leader in providing supplemental retirement savings programs for public employees. Nationwide has been serving public sector employees and their families for nearly 40 years. Nationwide’s programs include 457(b), 401(a), and Post-Employment Health Plans, and are comprehensive – incorporating investment, education, and administrative service solutions for governmental employers. Visit or call Retirement representatives are registered representatives of Nationwide Investment Services Corporation, member FINRA.	527 & 528	<a href="http://www.nrsforu.com">http://www.nrsforu.com</a>
Navarro & Wright Consulting Engineers, Inc.	Navarro & Wright Consulting Engineers, Inc. (N&W) is a multi-disciplined civil engineering firm servicing public, private and institutional clients throughout the Mid-Atlantic Region. We are a certified Minority Business Enterprise (MBE). Headquartered in New Cumberland, PA with branch offices in Pittsburgh, Allentown, King of Prussia, PA, as well as Maryland and Delaware, N&W offers the project management, engineering, surveying, geotechnical, materials testing, environmental sciences, and construction services necessary to site, permit, design, construct and support operations for a wide range of civil engineering projects.	504	<a href="http://www.navarrowright.com">www.navarrowright.com</a>
NFSA	The National Fire Sprinkler Association serves as the voice of the fire sprinkler industry with the mission to, "Save lives and protect property through the widespread acceptance of the fire sprinkler concept."	822	<a href="http://www.nfsa.org">www.nfsa.org</a>
NORESKO, L.L.C.	As one of the largest energy services companies in the U.S., NORESKO utilizes design-build, performance-based contracting vehicles and asset monetization solutions to deliver energy and maintenance savings and significant infrastructure upgrades to existing facilities. NORESKO has guaranteed more than \$3 billion in energy and operating cost savings at more than 7,000 facilities throughout the U.S. and abroad. NORESKO also offers a full suite of consulting services to integrate sustainable design strategies into new construction and existing buildings. NORESKO is a part of UTC Building amp; Industrial Systems, a unit of United Technologies Corp., a leading provider to the aerospace and building systems industries worldwide. For more information, visit <a href="http://www.noresco.com">www.noresco.com</a> .	336	<a href="http://www.noresco.com">http://www.noresco.com</a>



**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
Octagon Services, Inc.	Tanks Direct is one of the nation’s largest suppliers of aboveground and underground storage tank systems. Our products are installed across the globe for storage of water, petroleum, and chemicals. Typical applications include commercial and government fuel dispensing, fire suppression tanks, dry hydrants, alternative fuels (E-85 & biodiesel), rainwater harvesting systems, emergency generator fuel oil systems, potable water storage, oil water separators and grease interceptors. We install and service all of our systems.	320	<a href="http://www.tanksdirect.com">www.tanksdirect.com</a>
Office of the Honorable Andrew P. Harris	U.S. House of Representatives	705	<a href="http://www.harris.house.gov">www.harris.house.gov</a>
Office of the Honorable Anthony Brown		618	
Office of the Honorable Ben Cardin	U.S. Senator - Legislative.	704	<a href="http://www.cardin.senate.gov">http://www.cardin.senate.gov</a>
Office of the Honorable Christopher Van Hollen	The Office of United State Senator Chris Van Hollen	703	<a href="http://www.vanhollen.senate.gov">www.vanhollen.senate.gov</a>
OMNIA Partners Public Sector	OMNIA Partners is the largest and most trusted purchasing organization for public sector procurement. We have brought together the nation’s two leading cooperative purchasing organizations – National IPA and U.S. Communities – under one roof to form OMNIA Partners, Public Sector. The collective buying power of these unified cooperatives delivers superior value and savings for <u>public agencies nationwide.</u>	525	<a href="http://www.omniapartners.com">www.omniapartners.com</a>
OpenGov	OpenGov is the leader in cloud-based solutions for government. The OpenGov Cloud™ is the only integrated cloud solution for budgeting, performance, communications and reporting. This multi-tenant Software-as-a-Service (“SaaS”) solution connects stakeholders to the budget process, engages them for real-time feedback, accurately forecasts personnel costs, and integrates with key government systems, resulting in improved outcomes, enhanced internal efficiencies, and more time for strategic planning. Over 2,000 public agencies use OpenGov -- including the State of Ohio; the City of Richmond, VA; Flagstaff, AZ; and Washington, DC. OpenGov was founded in 2012, and is backed by Andreessen Horowitz, Emerson Collective, 8VC, and Thrive Capital.	408	<a href="http://www.opengov.com">www.opengov.com</a>

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Organization	Business Description	Booth Number	Web Address
Orenco Systems/Kershner Env. Tech.	Orenco Systems Inc. has researched, designed, and manufactured leadingedge onsite and decentralized wastewater treatment technologies since 1981. Our solutions include community collection systems (Orenco SewersT), in-tank pumping and filtration systems, advanced secondary treatment systems, fiberglass composite buildings, and electrical controls. Our flagship products include AdvanTex Treatment Systems for both residential and commercial markets, coupled with VeriComm and TCOM remote telemetry systems for round-the-clock monitoring and control. Orenco also produces a lightweight and truly watertight fiberglass tank built using an automated injection molded process that provides unmatched quality. The company holds multiple patents, and its products and technologies appear in numerous technical publications. Headquartered in Oregon, Orenco sells its products through about 300 points of distribution, and its technologies have been installed all over the world. Kershner Environmental Technologies, LLC (KET) is a manufacturers representative firm, bringing advanced water treatment systems, wastewater processes and environmental technologies to projects in Eastern and Central Pennsylvania, Southern New Jersey, Delaware, Maryland, Washington DC the northern counties in Virginia. Orenco Systems® designs and manufactures leading-edge, energy-efficient equipment for onsite and decentralized wastewater systems. These include watertight tanks, pumping and filtration systems, AdvanTex® Treatment Systems, and Orenco SewersTM (community collection	532	www.orenco.com
Panasonic	Panasonic delivers game-changing technology solutions that deliver a customized experience to drive better outcomes for our customers. Panasonic engineers rugged, reliable mobile solutions that help create, capture and deliver data of all types, where, when and how it is needed. Toughbook® rugged laptops and durable Toughpad® tablets are engineered with enterprise-grade security and can withstand drops, spills, dust and grime to perform in the harshest environments.	302	<a href="https://na.panasonic.com/us/computers-tablets-handhelds">https://na.panasonic.com/us/computers-tablets-handhelds</a>
Pepco and Delmarva Power	Through Pepco and Delmarva Power Energy Savings for Business Program, Maryland businesses and organizations of all sizes can lower energy costs and get cash incentives on energy efficiency improvement. These cash incentives generally cover 40% to 80% of the cost of improvements, which means you have a shorter payback period.	229 & 203	pepco.com/business

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Organization	Business Description	Booth Number	Web Address
PFM	At PFM, we believe that, in a changing world, doing meaningful work is more important than ever. Our asset managers, financial advisors and consultants partner with clients large and small to transform their world. Beyond superior financial advice and disciplined management, we offer tailored creative consultation that empowers, mobilizes and educates—which, in turn, ensures sustainable outcomes. Simply put, we provide visionaries the lens to a brighter future.	321	pfm.com
Pinnacle Concrete Coatings/Gutter Helmet	At Pinnacle, our experts are dedicated to creating beautiful, durable floors, in a timely manner, at a fair, honest price. Our knowledgeable staff and expert technicians work with you as a team, throughout all stages of design and implementation. We will explain every step of the process and give you all the information you need to decide which options are best for your project. Our crews are extensively trained in both Polyurea and Polyaspartic coatings - it's all we do, so we do it extremely well. Our specialization is designed to deliver the perfect results your home or business deserves. Combine this level of expertise with our one-day installation and you will see why Pinnacle is the top choice for premier floor remodeling. From start to finish, we provide you with executive-level customer service that does not end once we pack up our tools. We continue to serve you with our lifetime guarantee. There are many things in life you could worry about, but your new floor will not be one of them. We are a local business. Our employees live in this area, we shop where you do, and our kids or grand-kids might go to the same schools as yours. We have roots here, just like you. Therefore, the caliber of our work must be second to none. Our reputation depends entirely on the level of service we provide.	518	ilovemyconcrete.com
Pivot Occupational Health	Pivot Occupational Health specializes in the treatment and management of work-related injuries and employee health. We have 13 locations throughout MD, DE and PA. From DOT physicals to drug testing, we are cheaper than the competition with decreased wait times and better communication!	413	www.PivotOccHealth.com

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Organization	Business Description	Booth Number	Web Address
Pleasants Construction	Located in Montgomery County, our Underground Rehabilitation Services group is your partner of choice when it comes to rehabilitation of your buried assets. We offer a variety of trenchless solutions to repairing your failing underground storm and sanitary sewer systems.	431	<a href="http://www.pleasantsconstruction.com">http://www.pleasantsconstruction.com</a>
Potomac Edison, A FirstEnergy Company	Potomac Edison is proud to provide reliable electric service to 385,000 customers. This includes about 260,000 Maryland customers in all or parts of Allegany, Carroll, Frederick, Garrett, Howard, Montgomery and Washington counties, and 125,000 customers in the Eastern Panhandle of West Virginia. Potomac Edison has about 500 employees to serve its 5,184-square-mile service area. Its \$1.6 billion in assets includes 2,134 miles of transmission lines and more than 16,000 miles of distribution lines.	401 & 402	<a href="https://www.firstenergycorp.com">https://www.firstenergycorp.com</a>
Presidio	At Presidio, we think, architect, implement and support the practical reality of IT every day. We make it possible for our clients to harness the limitless power of IT to drive their business forward. By taking the time to deeply understand how your business works we architect transparent, enduring technology solutions that meet your immediate needs &#8211; and prepare you for tomorrow. Presidio partners with industry leaders to develop and support the answers to our clients' IT challenges. We've earned the highest certifications from all of our strategic partners. As one of the largest solutions providers in the U.S., we combine experience and stability with regional expertise and service, so you can rest assured we'll be there to help you locally with the ability to cover your global business needs. We are not just trusted partners, we enable new thinking. <a href="http://www.presidio.com">www.presidio.com</a>	506	<a href="http://www.presidio.com">www.presidio.com</a>

**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
PrimeCare Medical, Inc.	PrimeCare Medical is the premier provider of comprehensive correctional health care services in the region. With over thirty years' experience in managing such programs in county jails, prisons, and juvenile detention centers, PrimeCare Medical has the unparalleled capability to transition your health care operation in the most operationally efficient and cost effective manner possible. Our services include medical management, mental health, dental, pharmaceutical, nursing, electronic medical records, utilization review, and risk management; each of which being completely customized to fit the specific needs of our clients. Our proven track record of cost effectiveness makes PrimeCare Medical, Inc. a true leader	407	<a href="http://www.primecaremedical.com">www.primecaremedical.com</a>
PSA Insurance and Financial Services	PSA is the Mid-Atlantic region's leading independent insurance brokerage and risk management firm providing employee benefits, risk management and personal insurance solutions. We've been assisting clients since 1928. With our vast knowledge, experience and resources, we can provide national-caliber capabilities with local services. Visit us at: <a href="http://www.psafinancial.com">www.psafinancial.com</a>	514	<a href="http://www.psafinancial.com">www.psafinancial.com</a>
Republic Services	Leading provider of recycling and waste collection and disposal services.	403	<a href="http://www.republicservices.com">www.republicservices.com</a>
Royal Plus	Royal Plus®/RPCAT® Nationwide Disaster Response - assisting commercial property owners, managers, federal, state, county, city governmental entities, and school systems for over 35 years (wind, water, fire, mold)	325	<a href="http://www.royalplus.com">www.royalplus.com</a>
Rural MD Council	The Rural Maryland Council (RMC) brings together citizens, community-based organizations, federal, state, county and municipal government officials as well as representatives of the for-profit and nonprofit sectors to collectively address the needs of Rural Maryland communities.	236	
Schaefer Center for Public Policy	The Schaefer Center for Public Policy at the University of Baltimore has been the preeminent public policy research center in Maryland for over 30 years. The center provides program evaluation, policy analysis, management consulting, strategic planning, opinion research, and professional development services primarily to federal, state and local government agencies and nonprofit organizations in Maryland.	200	<a href="http://scpp.ubalt.edu">scpp.ubalt.edu</a>

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Organization	Business Description	Booth Number	Web Address
SERVPRO of MD & NOVA	Residential and commercial restoration services. With over 1,700 franchises nationwide, SERVPRO is a leader in the restoration industry and its professionals are faster to any size disaster. SERVPRO Franchise Professionals are available 24 hours/7 days a week and are ready to restore or clean your property. Water damage; fire damage restoration; mold remediation; storm damage restoration; cleaning services. SERVPRO Franchise Professionals provide 24/7 emergency service; highly trained water restoration specialists; faster to any size disaster; a trusted leader in the industry; and preferred vendor for many national and local insurance companies. Have questions? We're here to help - 1-800-SERVPRO.	202	<a href="http://www.servpro3062.com">www.servpro3062.com</a>
Skipjack Wind Farm	The Skipjack Wind Farm is a 120 MW project off the coast of Maryland. The project will be provide Maryland with enough clean energy for 35,000 homes.	233	<a href="http://dwwind.com">dwwind.com</a>
Skyline Technology Solutions	Network Engineering + Integration; WAN/LAN design; Network Management + Monitoring; Infrastructure Engineering, Construction + Project Management; Voice over IP, Network Security; Video Management Development, Intelligent transit solutions.	314	<a href="http://www.skylinenolimits.com">www.skylinenolimits.com</a>
Small Cell Community Coalition	Community Small Cells -- See how Maryland communities are supporting deployment of small cell and 5G, while ensuring compatibly with community design and safety standards	515 & 516	
Sol Systems		335	<a href="http://www.solsystems.com">www.solsystems.com</a>
Soltesz , Inc.	Soltesz is an award winning professional services engineering firm providing civil engineering, planning, surveying, and environmental services to public and private clients throughout the Washington Metropolitan Area. Founded in 1980, Soltesz is headquartered in Rockville, Maryland, with six five offices strategically located throughout Maryland and the District of Columbia. Soltesz can provide innovative solutions for meeting MS-4 permitting requirements, and more.	232	<a href="http://www.solteszco.com">www.solteszco.com</a>
Sparks At Play	Sparks@Play is making communities a better place through play. With expertise and a passion for Playgrounds, Parks and Sports Infrastructure, our team provides consulting, design, installation, construction and maintenance services to a wide variety of commercial and governmental clients.	422	<a href="http://www.sparksatplay.com">www.sparksatplay.com</a>

**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
Splunk	Splunk Inc. (NASDAQ: SPLK) turns machine data into answers. Organizations use market-leading Splunk solutions with machine learning to discover their “aha” moments with machine data and solve their toughest IT, Internet of Things and security challenges. Use Splunk software in the cloud and on-premises to improve service levels, reduce operations costs, mitigate security risks, enable compliance, enhance DevOps collaboration and create new product and service offerings. Join millions of passionate users by trying Splunk software for free: <a href="http://www.splunk.com/free-trials">www.splunk.com/free-trials</a> .	626	<a href="http://www.splunk.com">www.splunk.com</a>
SymGEO (division of Symago LLC)	SymGEO provides cost-effective GIS mapping solutions and digital community engagement platforms. MBE / WOSB / GSA IT 70 - ready to work for you!	502	<a href="http://www.symgeo.com/">www.symgeo.com/</a>
Tanium Inc.	Tanium gives the world's largest enterprises and government organizations the unique power to secure, control, and manage millions of endpoints across the enterprise within seconds. Serving as the "central nervous system" for enterprises, Tanium empowers security and IT operations teams to ask questions about the state of every endpoint across the enterprise in plain English, retrieve data on their current and historical state, and execute change as necessary, all within seconds. With the unprecedented speed, scale, and simplicity of Tanium, organizations now have complete and accurate information on the state of endpoints at all times to more effectively protect against modern day threats and realize new levels of efficiency in IT operations. Visit us at <a href="http://www.tanium.com">www.tanium.com</a> or follow us on Twitter at <a href="https://twitter.com/Tanium">#Tanium</a>	414	<a href="http://www.tanium.com">www.tanium.com</a>
Target Marketing Group	Gillian and Target Marketing Group are working together to provide you with the most innovative products and newest ideas to promote your business, organization or group. Target Marketing Group is one of the largest distributors of branded promotional merchandise and apparel in the United States. We offer a wide variety of marketing support services, including fulfillment, creative design, and extensive decorating capabilities. We understand that to be successful, we must help our clients - large and small - be successful.	322	<a href="http://tmgroup.com">tmgroup.com</a>
TelaForce		619	

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Organization	Business Description	Booth Number	Web Address
The Canton Group, LLC	For over 20 years, The Canton Group has been a leader in delivering breakthrough solutions in the areas of software development, web/mobile design, application support, systems integration, and technology consulting. Through our highly skilled personnel, The Canton Group has successfully completed countless projects and has received dozens of awards. By leveraging our years of experience and proven results, we have built a reputation for solving complex digital problems faced by all organizations today.Services:Web DevelopmentSoftware EngineeringMobile AppsSystems IntegrationApplication SupportCloudConsultingCyber SecurityHealthcare Systems	130	<a href="http://www.cantongroup.com">www.cantongroup.com</a>
The NorthEast Maglev	The Northeast Maglev (TNEM) is a U.S.-owned company based in Baltimore, Maryland committed to bringing the revolutionary Superconducting Maglev (SCMAGLEV) to the Northeast Corridor, the most congested transportation region in the country. The SCMAGLEV system is capable speeds of up to 311 miles per hour, and can link Washington and New York in just one hour.	327	<a href="https://northeastmaglev.com/">https://northeastmaglev.com/</a>



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Organization	Business Description	Booth Number	Web Address
The Traffic Group, Inc.	Established in 1985, The Traffic Group, Inc., a Service-Disabled Veteran-Owned Small Business, is one of the nation’s leading traffic engineering and transportation planning firms. Our staff of more than 80 professionals includes eight Professional Engineers/Professional Traffic Operations Engineers (P.E./PTOE), two Professional Transportation Planners (PTP), three Road Safety Professionals (RSP), a Green Garage Assessor, and a certified LEED Green Associate. We undertake various services under three disciplines: Traffic Engineering and Transportation Planning; Traffic Engineering Graphics and Design; and, Traffic Data Collection. For over three decades, we have undertaken thousands of traffic engineering studies for federal/state/local government agencies and private sector clients. We have consequently become knowledgeable of, and sensitive to, issues related to each sector’s responsibilities and the need for effective planning and engineering of transportation infrastructure to accommodate growth and protect the public’s safety. Our certifications include: Howard County MBE (M18-57), Prince George’s County MBE (19-14397), MDOT SBE (18-572), MDOT MBE (pending), and Service-Disabled Veteran-Owned Small Business (CVE).	330 & 331	
Towson University		104	<a href="http://towson.edu/partnerships-research">towson.edu/partnerships-research</a>
Trane Commercial	Trane is an industry leader in commercial HVAC solutions. Our solutions reliably improve indoor environmental quality while providing energy efficient air conditioners, chiller systems, and controls plus HVAC parts and supplies. Trane not only provides solutions for new systems, but also provides HVAC service, temporary cooling with equipment rentals, chiller upgrades, performance contracting, advanced building controls and more.	513	<a href="http://www.trane.com">www.trane.com</a>
U.S. Bridge	U.S. Bridge is the leader in bridge building across the country.	426	<a href="http://www.usbridge.com">www.usbridge.com</a>
U.S. Census Bureau	United States Census Bureau - 2010 Decennial Census is less than a year a way. An accurate count benefits everyone. Learn what you can do to help your community get counted.	629	<a href="http://www.census.gov">www.census.gov</a>
U.S. Small Business Administration		102	<a href="http://www.sba.gov">http://www.sba.gov</a>

**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
UHY LLP Certified Public Accountants	UHY LLP, a licensed CPA firm with offices in Columbia and Frederick, Md., provides state and local government services, including financial statements and grant audits, internal control and process improvements, cybersecurity assessments, forensic accounting, and enterprise risk management. Our firm's public sector division is a well-recognized group of professionals with vast experience in servicing the unique requirements of its governmental clients. With our internal capabilities and years of experience, we have the capacity to serve governmental organizations throughout the state of Maryland. Our individualized, hands-on approach allows us to provide timely solutions for complex problems.	304	uhy-us.com
UMBC MD Inst. For Policy Analysis & Research	The Maryland Institute for Policy, Analysis, and Research (MIPAR) is the principal center for social science and public policy research at the University of Maryland, Baltimore County (UMBC). MIPAR links University resources with policymakers in the state and region, conducting opinion research, policy analyses, and program evaluations on a variety of topics, MIPAR activities are supported by federal, state and local governmental agencies, foundations, and corporations.	103	mipar.umbc.edu
United States Senate Federal Credit Union	The United States Senate Federal Credit Union (USSFCU) has proudly served our members since 1935. After decades of strategic planning and growth, USSFCU strives to continually introduce innovative new products and services, including user-friendly checking accounts and online banking services, to meet our members' evolving needs in an era of rapid technological change. Now with over 140 paths to membership eligibility (one of them being National Associations of Counties membership), USSFCU continues our longstanding commitment of providing the highest level of financial security, stability and service to meet our members' needs.	400	

**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
UnitedHealthcare	: UnitedHealthcare is dedicated to helping people live healthier lives and making the health system work better for everyone by simplifying the health care experience, meeting consumer health and wellness needs, and sustaining trusted relationships with care providers. UnitedHealthcare offers the full spectrum of health benefit programs for individuals, employers, and Medicare and Medicaid beneficiaries, and contracts directly with more than 1.2 million physicians and care professionals, and 6,500 hospitals and other care facilities nationwide. UnitedHealthcare is one of the businesses of UnitedHealth Group (NYSE: UNH), a diversified health care company.	237	www.uhc.com
Univ. of MD, MD Fire and Rescue Institute		706	<a href="http://www.mfri.org">http://www.mfri.org</a>
University of MD Extension	University of Maryland Extension (UME) is Maryland's premier outreach network, with expertise as near as residents' county and city Extension offices. UME is committed to providing unbiased expert knowledge to citizens so that they may improve their economic stability, quality of life and community, and the environment in which they live.	132	<a href="http://extension.umd.edu">extension.umd.edu</a>
University of MD University College	University of Maryland University College (UMUC) is the winner of Best Cybersecurity Higher Education Program in the USA award from SC Magazine for the second year in a row. We serve working professionals from any background and help them achieve their career goals in various cybersecurity tracks. Our award winning faculty are practitioner scholars with deep real world experience. Our philosophy of leadership, diversity, teamwork, and inclusion is key to the success of our programs and our graduates. We also offer lifetime career services to our students and alumni. Our classes and labs are available online from any global location. We will be happy to explain cybersecurity and all our cybersecurity education programs and answer any questions visitors have. Please come to our booth and engage with several leaders of the cybersecurity education programs.	133	<a href="http://www.umuc.edu">www.umuc.edu</a>
USDA Rural Development	Federal Grants and Loans	622	<a href="http://www.rd.usda.gov">http://www.rd.usda.gov</a>

**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
Verizon	5G is now a reality in the marketplace, and Verizon is continuing to lead the industry as we roll out first after first with this remarkable new technology. That innovation is building upon our first-in-class 4G LTE network, not to mention our strong customer-focused products and technologies that continue to enhance the lives of millions. Ask us about how we can help you!	624	<a href="http://www.verizon.com">www.verizon.com</a>
W W Grainger	Grainger now serves more than 3 million customers worldwide with offerings such as motors, lighting, material handling, fasteners, plumbing, tools, and safety supplies, along with inventory management services and technical support. Revenue is generally from business-to-business sales rather than retail sales. Grainger serves its over 3 million customers through a network of approximately 598 branches, online channels (such as Grainger.com, Keep Stock and eProcurement), and 33 distribution centers.	418	<a href="http://www.grainger.com">www.grainger.com</a>
Walden - A Pyramid Healthcare Company	Since 1973, Walden has grown and evolved to meet the needs of individuals and families in southern Maryland with behavioral health issues and crisis concerns. Today, we offer a full continuum of substance use residential and outpatient treatment options, mental health therapy and recovery support for adults and adolescents. Our programs are licensed by the state of Maryland and accredited by CARF.	523	<a href="http://www.pyramidwalden.com">www.pyramidwalden.com</a>
Wallace Montgomery	Wallace Montgomery is a recognized leader in the sustainable development of transportation and public works facilities. Respected for our efforts to enhance and protect the environment, the firm has delivered high-quality services to a diverse group of clients since its founding in 1975. WM specializes in planning, engineering, and construction management for government agencies, as well as the private sector. Our portfolio includes projects involving highways, streets, bridges, transit, facilities, traffic features, utilities, parks, trails, and building structures. The successful completion of these jobs has come from embracing the firm's core values that emphasize communication, client service, and quality work. Wallace Montgomery's mission will always be to stay focused on these principles and dedicated to meeting our clients' needs.	503	<a href="http://www.wallacemontgomery.com/">http://www.wallacemontgomery.com/</a>
Waste Management of MD, Inc.	Waste and Recycling Hauler and Processor	520	<a href="http://www.wm.com">www.wm.com</a>

**2019 MACo Summer Conference Tradeshow Booths as of 8/5/2019**

Organization	Business Description	Booth Number	Web Address
Wellpath	Wellpath is the brand name under which Correct Care Solutions (CCS) and Correctional Medical Group Companies (CMGC) provide comprehensive medical and behavioral health services to more than 300,000 patients through a family of local providers in local, state and federal correctional facilities and state hospitals, forensic treatment and civil commitment centers. We believe in transforming public health by delivering hope and healing to those who need it most. We treat our patients with the dignity and compassion they deserve, because we care about them as human beings.	234 & 235	<a href="http://www.wellpathcare.com">www.wellpathcare.com</a>
Wexford Health Sources, Inc.	Wexford Health Sources, the nations leading innovative correctional health care company, provides clients with experienced management and technologically advanced services, combined with programs that control costs while ensuring quality. For the past two decades, Wexford Health has consistently delivered proven staffing expertise and a full range of medical, behavioral health, pharmacy, utilization management, provider contracting, claims processing, and quality management services.	333	<a href="http://www.wexfordhealth.com">www.wexfordhealth.com</a>
WGL Energy, Inc.	Energy to Power Your World - WGL Energy is a leader in efficient and environmentally-friendly energy technology solutions to residential, government, commercial and industrial customers. We deliver a full spectrum of energy solutions, including electricity, natural gas, renewable energy, carbon reduction, distributed generation and energy efficiency provided by WGL Energy Services, Inc. and WGL Energy Systems, Inc. Whether you're a family of four, a large government agency or a Fortune 1000 company, WGL Energy makes it easy to choose the energy solution that's right for you.	700 & 701	<a href="http://www.wglenergy.com">http://www.wglenergy.com</a>

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Organization	Business Description	Booth Number	Web Address
Wheelabrator Technologies	<p>Wheelabrator Baltimore: Wheelabrator Baltimore is an integral part of Maryland's energy, environmental and economic infrastructure, providing sustainable waste management for 33 years. The Wheelabrator Baltimore waste-to-energy facility converts up to 2,250 tons of post-recycled everyday waste from Baltimore area homes and businesses as a local, sustainable fuel to generate as much as 64.5 gross MW of clean, renewable electricity for sale to the local utility — the equivalent of supplying the electrical needs of ~40,000 Maryland homes as well as its own operations. The facility provides steam to the downtown heating loop — which serves more than 255 businesses including M T Bank Stadium, home of the Baltimore Ravens — in addition to providing power to thousands of Baltimore-area homes, using local waste as fuel to create a local-energy ecosystem that recycles metals, provides power, reduces the need for landfill, and lowers CO2 emissions.</p>	323	<a href="http://www.wtienergy.com">www.wtienergy.com</a>
Whitney Bailey Cox & Magnani, LLC	<p>Mr. Stevenson is an accomplished GIS Program Manager with over 19 years of GIS experience. He comes from a very diverse GIS background working in state and local governments and private sector. Mr. Stevenson has served as the chair of the Maryland State Geographic Information Committee where he led Maryland's first state-wide road centerline conflation project, resulting in the creation of a state-wide road centerline file and geocoding service based on county/local data which is now a component of the State of Maryland's MDiMap infrastructure. Mr. Stevenson is currently the GIS Program Manager for Whitney Bailey Cox Magnani where he oversees GIS operations and is a consultant for the Maryland State Highway Administration. WBCM's GeoSpatial Innovations team delivers internally sustainable, focused geospatial centric solutions for both desktop and field data collection, analysis, management and visualization leveraging commercial off-the-shelf (COTS) solutions. WBCM is an official business partner of both Esri and Geocortex.</p>	536	<a href="http://www.wbcm.com">www.wbcm.com</a>
Wisp Resort	<p>Maryland's only 4 season resort offering 40,000 square feet of function space, 169 lodging rooms, Golf, Whitewater Rafting, Mountain Coaster, Zip Lines, Escape Rooms, Ski or Board in the winter and much more. Full service food and beverage for individuals, families and conferences.</p>	421	<a href="http://www.wispresort.com">www.wispresort.com</a>

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Organization	Business Description	Booth Number	Web Address
Workday	Workday is a leading provider of enterprise cloud applications for finance and human resources. Founded in 2005, Workday delivers financial management, human capital management, and analytics applications designed for the world’s largest companies, educational institutions, and government agencies. Organizations ranging from medium-sized businesses to Fortune 50 enterprises have selected Workday.	617	<a href="https://www.workday.com/">https://www.workday.com/</a>
World Wide Technology (WWT)		409	<a href="http://www.wwt.com">www.wwt.com</a>
WSSC	WSSC is among the largest water and wastewater utilities in the nation, with a network of nearly 5,000 miles of fresh water pipeline and more that 5,400 miles of sewer pipeline.	710	<a href="http://www.wsscwater.com">www.wsscwater.com</a>
Zelenkofske Axelrod, LLC	Zelenkofske Axelrod LLC (ZA) is a regional CPA firm, with offices in Harrisburg, Greater Philadelphia, Pittsburgh and Greensburg, Pennsylvania; Dover, Delaware; and expanding into Maryland, which specializes in providing auditing, accounting and consulting services to governmental entities and not-for-profit organizations. We are leaders in providing services to governmental to governmental entities of all types – that’s why so many of these entities, large and small, engage our services. Our clients include counties, component units of the state, townships, boroughs, authorities, cities, school districts, and not-for-profit organizations. Not all CPA firms specialize in the complexity of accounting and auditing standards which govern these entities. We do! Visit us at <a href="http://www.zallc.org">www.zallc.org</a> .	524	<a href="http://www.zallc.org">www.zallc.org</a>