

EXHIBITING AT THE MACo WINTER CONFERENCE

MACo's Winter Conference offers 68 tabletop exhibit spaces for two days of connecting with Maryland's county and state leadership. This one-pager contains brief details. For the FULL details, please [VIEW OUR EXHIBIT BROCHURE](#).

EXHIBIT DATES:

Wednesday, Dec 8, 2021

Set-up...9:00 am—11:00 am

Exhibit... 11:00 am—6:30 pm

Thursday, Dec 9, 2021

Exhibit...7:30 am—3:00 pm

Break-down...3:00 pm—5:00 pm

Exhibitors who break down before 3:00 pm on Thursday will not be invited back and will be charged a \$150 penalty fee.

INCLUDED:

- 1 six-foot by two-foot skirted table and two chairs
- Badges for two exhibit personnel (no meal tickets)
- Attendance at educational sessions for exhibit personnel
- Business listing in MACo's mobile app
- Basic wireless internet connection

NOT INCLUDED:

(but may be purchased separately):

- Exhibit personnel meal tickets (see next page)
- Additional exhibit personnel badges (see next page)
- Electrical access, audio/visual equipment
- Enhanced internet connection

NOTE: These are tabletop exhibits, not booth spaces. Please notify Virginia White at vwhite@mdcounties.org if you'd like to bring a large backdrop or exhibit set-up—there may not be space available, depending on the size needed.

EXHIBIT PLACEMENT:

Please view the exhibit floorplan ([view online](#))—exhibit space is assigned at MACo's discretion.

[MACo Corporate Partners](#) receive priority placement for their exhibits. Exhibitors interested in MACo's Corporate Partner Program (which includes benefits like FREE premium booth placement, high visibility sponsorships, and attendee registrations at MACo's Summer AND Winter Conferences) should [view the Corporate Partner Program brochure](#) and [contact Virginia White](#) to discuss the options.

PRICING:

(Exhibit spaces are prioritized for [MACo Corporate Partners](#) as listed below—any prioritized spaces left available after all partners have confirmed their exhibit placements will be available for purchase by non-partners)

Premium	\$1,400	PRIORITY for Platinum Partners
Feature	\$1,200	PRIORITY for Gold Partners
Highlight	\$1,000	PRIORITY for Silver Partners
VIP	\$ 800	PRIORITY for Bronze Partners
Standard	\$ 600	

TERMS AND CONDITIONS:

[MACo Exhibitor Rules and Regulations](#)

[MACo Hold Harmless Waiver](#)

DEADLINE:

In theory...November 5 (exhibitors registering late may not be included in the printed program booklet).

In practice...ASAP—our exhibits always sell out!

QUESTIONS:

Contact Virginia White at vwhite@mdcounties.org

[REGISTER ONLINE](#)