

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
Academy for Excellence in Local Governance (University of Maryland School of Public Policy)	The Academy for Excellence in Local Governance (The Academy) voluntary certificate program is a collaborative effort involving MACo, the Maryland Municipal League (MML), the Local Government Insurance Trust (LGIT), and the School of Public Policy of the University of Maryland, College Park, that also serves as the program administrator. The Academy trains informed and responsible local officials to give Maryland jurisdictions the leadership needed to meet the challenges of the 21st century. Specific objectives are (1) to increase understanding of local government and how it functions; (2) to promote high ethical standards in public service; (3) to provide an informational base for more informed policy making; (4) to develop capacity of local officials to govern effectively; and (5) to recognize local officials for their educational efforts.	24	
Accenture	Accenture is a global professional services company with leading capabilities in digital, cloud and security. Combining unmatched experience and specialized skills across more than 40 industries, we offer Strategy and Consulting, Interactive, Technology and Operations services-all powered by the world's largest network of Advanced Technology and Intelligent Operations centers. Our 569,000 people deliver on the promise of technology and human ingenuity every day, serving clients in more than 120 countries. We embrace the power of change to create value and shared success for our clients, people, shareholders, partners and communities. Locally, we are honored to support clients across the State of Maryland.	19	<a href="https://www.accenture.com/us-en">https://www.accenture.com/us-en</a>
Aetna		32	<a href="http://aetna.com">http://aetna.com</a>
American Fidelity		25	<a href="http://www.americanfidelity.com">www.americanfidelity.com</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcountries.org/WC21ExhibitorRegistration](http://www.mdcountries.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
AT&T	AT&T is a modern media company whose mission is to inspire human progress through the power of communication and entertainment. AT&T Communications builds human-first technology that puts our consumer and business customers first. We deliver, and continue to invent new ways to deliver, captivating entertainment that creates emotional connections and brings us all closer. @ATT	10	
Axis Communications	Axis enables a smarter and safer world by creating network solutions that provide insights for improving security and new ways of doing business. As the industry leader in network video, Axis offers products and services for video surveillance and analytics, access control, and audio systems.	30	<a href="http://www.axis.com">www.axis.com</a>
Bolton	We are a full-service employee benefits, actuarial, investment and compensation consulting firm with over 40 years of experience providing consulting services to clients in the Public and Corporate Sectors, Nonprofit Organizations, as well as for the Federal Government. We build long term partnerships with our clients by delivering understandable, insightful, and impactful solutions to complex benefits issues so that they can best manage future financial risks and provide valuable benefits to their employees.	60	<a href="http://www.boltonusa.com">www.boltonusa.com</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcounties.org/WC21ExhibitorRegistration](http://www.mdcounties.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
CareFirst BlueCross BlueShield	<p>In its 79th year of service, CareFirst, an independent licensee of the Blue Cross and Blue Shield Association, is a not-for-profit health care company which, through its affiliates and subsidiaries, offers a comprehensive portfolio of health insurance products and administrative services to 3.4 million individuals and groups in Maryland, the District of Columbia and Northern Virginia. In 2015, CareFirst contributed more than \$40 million to more than 300 community programs designed to increase the accessibility, affordability, safety and quality of health care throughout its market areas. To learn more about CareFirst BlueCross BlueShield, visit their website or follow them on Twitter @CareFirst</p>	2	
Chaberton Energy	<p>We are a solar development company who can work with Counties by either developing their roof / land for solar or selling them discounted, green energy from one of our projects. We are local to Maryland (based on Montgomery County) and pride ourselves on exhibiting Creativity, Excellence, and Humanity in our work.</p>	27	
Cigna	<p>Cigna is a global health services company dedicated to improving the health, well-being, and peace of mind of those we serve. Our global workforce of more than 70,000 employees is dedicated to living our mission and being champions for our customers and communities. We call this the "Power of We." By working together in close partnership with our colleagues, customers, providers, clients, and communities, we are able to create personalized solutions and advance whole-person health. Our goal is to provide the right services and solutions, in the right setting, at the right time, to address the diverse health needs of our customers and patients in a highly personalized way - each and every day.</p>	11	<a href="http://www.cigna.com">http://www.cigna.com</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcountries.org/WC21ExhibitorRegistration](http://www.mdcountries.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
Cofense	Cofense® is the leading provider of phishing detection and response solutions. Designed for enterprise organizations, the Cofense Phishing Detection and Response (PDR) platform leverages a global network of nearly 30 million people actively reporting suspected phish, combined with advanced automation to stop phishing attacks faster and stay ahead of breaches. When deploying the full suite of Cofense solutions, organizations can educate employees on how to identify and report phish, detect phish in their environment and respond quickly to remediate threats. With seamless integration into most major TIPs, SIEMs, and SOARs, Cofense solutions easily align with existing security ecosystems. Across a broad set of Global 1000 enterprise customers, including defense, energy, financial services, healthcare and manufacturing sectors, Cofense understands how to improve security, aid incident response and reduce the risk of compromise. For additional information, please visit <a href="http://www.cofense.com">www.cofense.com</a> or connect with us on Twitter and LinkedIn.	65	
CVS Caremark	CVS Caremark-the pharmacy benefits manager (PMB) working with the State of Maryland to provide convenient and flexible options for the prescription drugs you and your family may need. we are here to help you save time, keep costs down and stay on track with your medications.	39	<a href="http://cvshealth.com/about/our-offerings/pharmacy-benefits-management">cvshealth.com/about/our-offerings/pharmacy-benefits-management</a>
Cyber Lantern	Cyber Lantern has helped deploy risk management and security operations at affordable prices for Local Governments and Counties. We will showcase our rapid assessment platform that gives you insight into your risk and compliance gaps in minutes not weeks or months; and we will demonstrate our proprietary supply chain risk visibility to allow your organization to monitor the risk and security of sub organizations within your community.	33	<a href="https://www.cyberlantern.com">https://www.cyberlantern.com</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcountries.org/WC21ExhibitorRegistration](http://www.mdcountries.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
Data Networks	<p>Data Networks has been simplifying enterprise IT for Maryland counties since 1983! Need guidance on a tough IT challenge? Want to make your current IT investments last longer and work harder? Ready to modernize to meet the challenges ahead? That's what our talented solutions architects and engineers do for our customers every day. We also provide comprehensive Managed IT Services - including managed compliance - that let you focus your time and valuable resources on what's most important. Stop by our table in the Chesapeake Foyer to meet your dedicated Maryland Government sales team, or visit us online at <a href="http://www.datanetworks.com">www.datanetworks.com</a> for more information. Enjoy the show!</p>	16	<a href="http://www.datanetworks.com">www.datanetworks.com</a>
Dynatrace	<p>Dynatrace provides software intelligence to simplify cloud complexity and accelerate digital transformation. With automatic and intelligent observability at scale, our all-in-one platform delivers precise answers about the performance and security of applications, the underlying infrastructure, and the experience of all users to enable organizations to innovate faster, collaborate more efficiently, and deliver more value with dramatically less effort. That's why many state and local agencies trust Dynatrace® to modernize and automate cloud operations, release better software faster, and deliver unrivalled digital experiences.</p>	7	<a href="http://www.dynatrace.com">www.dynatrace.com</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcounties.org/WC21ExhibitorRegistration](http://www.mdcounties.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
EA Engineering, Science, and Technology, Inc.	For more than 48 years, EA has been providing interdisciplinary environmental services to Maryland Counties. Headquartered in Hunt Valley and with offices in Ocean Pines and Abingdon, EA employs more than 550 professionals through a network of 25 offices. A 100% employee-owned public benefit corporation, EA has earned an outstanding reputation for technical expertise, responsive service, and judicious use of client resources. For more information about EA, visit <a href="http://www.eaest.com">www.eaest.com</a> .	1	<a href="http://www.eaest.com">http://www.eaest.com</a>
Eastern Shore Economic Recovery Project	The Eastern Shore Economic Recovery Project is an effort that brings local economic and workforce development professionals together with data visualization specialist to create data-driven tools. The two-year project was launched in July 2020 in response to the COVID-19 pandemic and will deliver a suite of tools to assist decision makers in their recovery efforts. It is funded by the Economic Development Administration and managed by the Mid-Shore Regional Council and the Tri-County Council for the Lower Eastern Shore of Maryland.	26	
ePlus Technology, Inc.		49	<a href="http://www.eplus.com">www.eplus.com</a>
GCOM	GCOM helps create healthier, safer, and more prosperous communities by delivering innovative technology solutions to state and local governments. With a focus on modernizing legacy IT applications and systems for customers in health and human services, finance and administration, and public safety, GCOM is dedicated to creating better outcomes for our clients and the communities they serve. We design, build, and maintain human-centered systems that improve agency performance and deliver real-world outcomes for constituents.	4	<a href="https://www.gcomsoft.com/">https://www.gcomsoft.com/</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcountries.org/WC21ExhibitorRegistration](http://www.mdcountries.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
Gilbane Building Company	Gilbane Building Company is a 150 year old construction and facility management services firm. With projects across the state, Gilbane's local portfolio spans from rural western and southern Maryland to the Eastern Shore, Baltimore City and the highly developed I-95 and I-270 corridors.	58	www.gilbaneco.com
Hadco Philips Lighting	Hadco-Philips Lighting specializes in decorative lighting for city streetscapes. Also, a full service lighting representative for parking areas, tennis courts and recreational parks.	48	www.ddallc.com
Healthworks LLC	Healthworks Analytics Public health and custody environments everywhere face the challenge of reducing recidivism to improve outcomes for criminal justice, enhance our communities, and reduce costs to society. The causes of recidivism have been very difficult to define, and data collection and analysis around this issue has been challenging. Successful analysis of recidivism requires a multi-dimensional approach, and that's where Healthworks Analytics comes in.	21	
Informatica	At Informatica, they believe data is the soul of business transformation. As the Enterprise Cloud Data Management leader, they empower businesses to realize the transformative power of data. They have pioneered a new category of software, the Informatica Intelligent Data Management CloudT, powered by AI and a cloud-first, cloud-native, end-to-end data management platform that connects, manages and unifies data across any multi-cloud, hybrid system, empowering enterprises to modernize and advance their data strategies. Customers in 84 of the Fortune 100 rely on Informatica to drive data-led digital transformation.	20	

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcounties.org/WC21ExhibitorRegistration](http://www.mdcounties.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
IP DataSystems (IPDS)	Business is demanding more from IT - more services, faster turnaround & greater efficiency. Meanwhile, the world of IT technology and cloud services continues to evolve at the speed of light. So, how do you respond when you've got a business to run and IT services to maintain? With IPDS. IPDS works with technology leaders to provide IT and Workforce transformation solutions for our clients. We combine industry-leading technologies with world-class engineering talent to modernize IT infrastructure, enable cloud operations, and leverage today's modern workforce.	14	<a href="http://www.ipds.com">www.ipds.com</a>
LeafFilter	Wonder why LeafFilter is the best gutter protection you can buy? The secret is in our patented three-piece system! Schedule your #free estimate today.	37	<a href="https://www.leafilter.com/">https://www.leafilter.com/</a>
LGIT Health	LGIT Health is your long-term solution for employee health benefits. Exclusively available to Maryland public entities, the LGIT Health program offers a better way to purchase health insurance, manage risk and control costs.	9	<a href="https://www.lgit.org/576/LGIT-Health">https://www.lgit.org/576/LGIT-Health</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcountries.org/WC21ExhibitorRegistration](http://www.mdcountries.org/WC21ExhibitorRegistration)



2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
Local Government Insurance Trust (LGIT)	<p>For over 30 years, Maryland's local governments have covered their primary and excess liability, auto, environmental, property, cyber and equipment breakdown insurance needs through the Local Government Insurance Trust (LGIT). Owned and managed by its members, LGIT was founded in 1987 by act of the Maryland General Assembly through the joint efforts of the Maryland Municipal League (MML) and the Maryland Association of Counties (MACo). Since 2010, LGIT has provided local governments an alternative for their health insurance needs with LGIT HEALTH. This health co-op helps control the cost of health insurance. LGIT's purpose is to meet Maryland's local governments risk management needs - not to make a profit by selling insurance. Because of LGIT, local governments know they now have insurance coverage available to them at stable rates and predictable costs - regardless of private insurance industry cycles. In addition to the publications produced by LGIT, they also provide a wide variety of Risk Management services including: Training, Grants, the LGIT Online Campus and the HR Compliance Portal.</p>	8	<a href="http://lgit.org">http://lgit.org</a>
Logitech	<p>Logitech is raising the bar on the video conferencing industry with a next-generation portfolio of appliance- and PC-based solutions that work with today's leading video conferencing services such as Microsoft Teams, Google, and Zoom. Logitech video collaboration brings teams together, creating meaningful connections with superior audio and video capabilities that are easy-to-set-up, easy-to-use, and easy-to-manage. Make sure to swing by our booth to learn more, or visit our website to see our full portfolio of award-winning products.</p>	18	<a href="https://www.logitech.com/en-us">https://www.logitech.com/en-us</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcountries.org/WC21ExhibitorRegistration](http://www.mdcountries.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
Mark43	Mark43 builds the world's most powerful public safety CAD, RMS, analytics, and property and evidence platform. The cloud-native suite is constantly updated which guarantees that the applications are always improving. Mark43 provides unwavering 24/7 support to make sure its customers are never left in the cold.	36	<a href="http://www.mark43.com">www.mark43.com</a>
Maryland Environmental Service	MES is a self-supporting, independent State agency, combining the public sector's commitment to environmental protection with the private sector's flexibility and responsiveness. MES provides services at competitive rates to government and private sector clients and works on projects including water and wastewater treatment, solid waste management, composting, recycling, dredged material management, hazardous materials cleanup, storm water services and renewable energy. We provide expert engineering, monitoring and inspection services.	51	<a href="http://www.menv.com">www.menv.com</a>
Maryland Relay	Telecommunications Access of Maryland (TAM) is a state agency located within the Maryland Department of Disabilities. We provide assistive services and equipment for Marylanders who have difficulty using a telephone through our two programs - Maryland Relay and the Maryland Accessible Telecommunications (MAT) program. Who do you serve? Our programs serve anyone in Maryland who has difficulty using a standard telephone to make and receive calls. For Maryland Relay, this includes people who are Deaf, hard of hearing, late-deafened, DeafBlind, or people who have difficulty speaking. The MAT program also serves all these individuals, as well as people who may need assistance to use a telephone due to a mobility or cognitive difficulty.	52	<a href="http://mdrelay.org">mdrelay.org</a>
MD Department of Health		46	<a href="http://www.health.maryland.gov">www.health.maryland.gov</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcountries.org/WC21ExhibitorRegistration](http://www.mdcountries.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
MD Department of Housing & Community Development	The Maryland Department of Housing and Community Development offers programs that provide homeowners of all income levels with the resources to improve their home's energy efficiency. Our department also provides energy efficiency programs for affordable, multifamily rental properties, as well as outreach and training to contractor partners who wish to participate in our programs for residential and small commercial projects.	57	<a href="http://www.mdhousing.org">www.mdhousing.org</a>
MD Department of Information Technology		64	
MD-DE-DC Beverage Association	Making great products, providing countless choices and local neighbors. The Maryland-Delaware-D.C. Beverage Association is the regional trade association for local soft drink bottlers and distributors. These companies not only manufacture, bottle and distribute soft drinks in Maryland, Delaware and the District of Columbia, but are a vital party of Maryland's economy. We employ thousands of residents. In Maryland alone, 3,826 jobs are tied to the beverage industry. Our local companies have a long history of working to strengthen the communities where our employees and consumers work and live. From working to reduce sugar from beverages in the American diet, driving sustainable solutions to preserve the environment and protecting consumer choice. Follow us on Twitter @BeverageAssoc	55	<a href="https://md-de-dcbeverageassociation.org/">https://md-de-dcbeverageassociation.org/</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcounties.org/WC21ExhibitorRegistration](http://www.mdcounties.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
MissionSquare Retirement	<p>Founded in 1972 through the assistance of a Ford Foundation grant, MissionSquare Retirement's mission is to help public sector employees build retirement security. It all began when the International City/County Management Association (ICMA) had the vision to create an organization dedicated to the retirement needs of public sector employees, and thus MissionSquare Retirement was formed. MissionSquare Retirement was founded to provide portable retirement benefits for city and county managers, enabling accumulated retirement assets to be transferred between employers. Today, MissionSquare Retirement serves more than 1.5 million participant accounts and approximately 9,800 plans across the country.</p>	62	<a href="http://www.missionsq.org">www.missionsq.org</a>
Motorola Solutions, Inc.	<p>Motorola Solutions, Inc. provides public safety and public service sector integration and communications solutions to the State of Maryland, 16 of its 23 Counties plus the Cities of Baltimore, Salisbury, and Annapolis. Motorola's portfolio of solutions includes wireless voice and 4G data systems, Computer Aided Dispatch, Records &amp; Jail Management Systems, Mobile Data Software, Mobile Computing Hardware, Citizen Response Management (311) Systems, Wireless Broadband Networks, Video Surveillance Systems, and Interoperability Networks. @MotoSolutions</p>	15	<a href="http://www.motorolasolutions.com">www.motorolasolutions.com</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcountries.org/WC21ExhibitorRegistration](http://www.mdcountries.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
National Cryptologic Foundation	The NCF serves as a leader in the field of cybersecurity - striving to provide the best in educational resources and programs for K-20 students, teachers, counselors, and administrators. The NCF was incorporated 25 years ago as the National Cryptologic Museum Foundation (NCM) to support museum activities, exhibits, and artifact acquisition for the National Cryptologic Museum. Over the years, the Foundation's mission has broadened to include a robust Education Program and a campaign to build the Cyber Center for Education & Innovation. Our support of the NCM remains a vital part of our mission and partnership with the National Security Agency. The NCF has a three-part mission to Educate, Stimulate, and Commemorate.	38	<a href="http://www.cryptologicfoundation.org">www.cryptologicfoundation.org</a>
National Vision Administrators, LLC	NVA, the official vision care provider of the Local Government Insurance Trust and the Maryland Local Government Health Cooperative is a national vision benefits company with over 35 years experience catering to the needs of the public sector. NVA provides innovative and cost-effective vision programs to address the unique benefit challenges facing public sector employers.	68	
Nationwide Retirement Solutions	On Your Side. Nationwide is a market leader in providing supplemental retirement savings programs for public employees. Nationwide has been serving public sector employees and their families for nearly 40 years. Nationwide's programs include 457(b), 401(a), and Post-Employment Health Plans, and are comprehensive - incorporating investment, education, and administrative service solution for governmental employers. Visit or call (877) 677-3678. Retirement representatives are registered representatives of Nationwide Investment Services Corporation, member FINRA. @NWFinancial	13	<a href="http://www.NRSforU.com">www.NRSforU.com</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcounties.org/WC21ExhibitorRegistration](http://www.mdcounties.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
OpenGov	<p>The only modern cloud ERP for local government. OpenGov offers transformative solutions for budgeting, financial management, and citizen services with the market-leading reporting and transparency platform -- allowing customers to re-allocate up to 1% of their budgets for more strategic outcomes and save thousands of hours on manual and paper-based processes. A trusted and dedicated partner. More than 1,000 governments nationwide partner with OpenGov to drive more effective and accountable operations and strengthen public trust. Built exclusively for state and local government, OpenGov's software, services, and expertise are backed by over 300 years of employee experience in the public sector. A platform built to grow with you. Modern cloud architecture ensures all of your users have access to the latest features and upgrades while reducing your IT burden, minimizing your cost footprint, and breaking down system and data silos. Thanks to world-class professional services and a roadmap driven by customer feedback, you future-proof your investment for the next generation.</p>	17	<a href="http://www.opengov.com">www.opengov.com</a>
P3 Cost Analysts	<p>P3 Cost Analysts has been helping companies across the nation determine if their spending on utility, telecom, waste and recycling, uniform/linen, and managed print expenses are correct and cost effective since 1991. Our services aim to uncover the vendors' hidden errors and overcharges while determining if there is a more cost-effective way for you to be billed.</p>	44	<a href="http://www.costanalysts.com">www.costanalysts.com</a>
Pepco & Delmarva Power	<p>Whether you are a commercial, nonprofit, or government customer, Pepco and Delmarva Power can help organizations, like yours, get up to 70% of total project costs covered while supporting you in achieving your energy efficiency goals-saving money and energy.</p>	28	<a href="https://www.icf.com/">https://www.icf.com/</a>
PSA Insurance and Financial Services		23	<a href="http://www.psafinancial.com">www.psafinancial.com</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcountries.org/WC21ExhibitorRegistration](http://www.mdcountries.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
Republic Services	Republic Services is a leading provider of recycling and waste collection and disposal services.	35	<a href="http://www.republicservices.com">www.republicservices.com</a>
Retiree First / Labor First	Retiree First is the industry leader in the design, implementation, and management of group retiree Medicare plans. Our solutions help plan sponsors save money while still giving their retirees health and prescription drug benefits with the high levels of coverage they're accustomed to. Our dedicated team of advocates offer white-glove concierge service for retirees and plan sponsors.	31	<a href="http://www.retireefirst.com">www.retireefirst.com</a>
Robbins Geller Rudman & Dowd LLP	Robbins Geller Rudman & Dowd LLP is one of the world's leading complex class action firms representing plaintiffs in securities fraud, antitrust, breach of fiduciary duty, consumer fraud, and privacy cases. With 200 lawyers in 9 offices, the Firm's attorneys have obtained many of the largest securities, antitrust, consumer, and privacy class action recoveries in history, including the largest securities class action recovery ever - \$7.2 billion - in In re Enron Corp. Sec. Litig. Robbins Geller is ranked #1 on the 2020 ISS Securities Class Action Services Top 50 Report for recovering \$1.6 billion for investors last year - more than double the amount recovered by any other securities plaintiffs' firm. Please visit <a href="http://rgrdlaw.com">rgrdlaw.com</a> for more information.	50	<a href="http://www.rgrdlaw.com">www.rgrdlaw.com</a>
Royal Plus, Inc.		5&6	<a href="http://www.royalplus.com">www.royalplus.com</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcountries.org/WC21ExhibitorRegistration](http://www.mdcountries.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
Skyline Technology Solutions	Skyline Technology Solutions is a full-service IT integrator, enterprise solution provider, and product developer to state and local government, education, transportation, public safety, and commercial spaces. Headquartered in Maryland, Skyline is passionately committed to unlocking value for clients by building trusting relationships that translate to delivering solutions with outstanding customer service. Skyline's specializations in managed IT solutions, public safety data, video interoperability, and physical security and access control services are currently employed in 18 states across the U.S.	12	<a href="https://www.skylinenet.net/">https://www.skylinenet.net/</a>
Southland Energy	As a division of Southland Industries, Southland Energy is a national provider of performance-based energy and infrastructure solutions. Connected to one of the nation's largest MEP building systems companies, Southland Energy leverages integrated engineering, construction, and service expertise with a self-performance project delivery model to drive resiliency, cost-savings, and efficiency.	22	<a href="http://www.southlandindenergy.com">www.southlandindenergy.com</a>
Standard Solar	Standard Solar is powering the nation's energy transformation - channeling its project development capabilities, financial strength, and technical expertise to deliver the benefits of solar, as well as solar + storage, to businesses, institutions, firms, governments, communities, and utilities. Building on 17 years of sustainable growth and in-house and tax equity investment capital, Standard Solar is a national leader in the development, funding and long-term ownership and operation of commercial and community solar assets. Recognized as an established financial partner with immediate, deep resources, the company owns and operates more than 225 megawatts of solar across the United States. Standard Solar is based in Rockville, Md. Learn more at <a href="http://standardsolar.com">standardsolar.com</a> .	40	<a href="http://www.standardsolar.com">www.standardsolar.com</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcountries.org/WC21ExhibitorRegistration](http://www.mdcountries.org/WC21ExhibitorRegistration)



2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
Sustainable Landscapes ONE	A complete environmental ecologically minded consulting firm whose mission is to provide complete project management from conception to completion with Best Management Practices applied to all projects. Sustainable Landscapes ONE builds a brand that focuses on a mindset, not just a process. It is our mindset that we can apply environmental and ecological awareness to all projects to better our footprint on nature. We do this by evaluating the local ecology, hydrology, and topography to implement a plan that not only addresses the concerns brought to our attention but to implement a strategy that will provide the best course of action for our client and the environment. This is all done through the education and unique skill set of Sustainable Landscapes ONE. ONE with our client, ONE with the environment, ONE together for the Future through Sustainable Landscapes ONE!	66	www.sustainablelandscapesone.com
T-Mobile	Digital transformation and the constant stream of innovation continuously evolve the future of mobile connectivity. T-Mobile for Business/Government and Individuals is on the frontline of innovation and is dedicated to pioneering the future of mobile connectivity for customers of all sizes. For more information call our wireless perks department @ 888-256-5541 or visit our website. <a href="https://t-mo.co/3znX7yt">https://t-mo.co/3znX7yt</a>	45	www.t-mobile.com
Tri-County Council for the Lower Eastern Shore of Maryland	LESMD.net is a newly developed website. The purpose is to assist and support the efforts of economic development professionals in the three Lower Shore counties of Somerset, Wicomico, and Worcester by serving as a regional clearinghouse of information and by serving as a resource for regional branding and marketing efforts.	61	
Tyler Technologies - NIC Division		29	
UiPath		59	www.uipath.com

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcounties.org/WC21ExhibitorRegistration](http://www.mdcounties.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
United States Insurance Services	We can provide Pollution, Crime, Workers Compensation Coverage and other difficult to place lines of insurance to Maryland Municipalities.	34	<a href="https://www.usis-tia.com/">https://www.usis-tia.com/</a>
Upward Broadband	Upward Broadband is a family-owned, fixed wireless internet provider distributing fast, reliable internet to underserved areas.	47	<a href="https://www.upwardbroadband.com/">https://www.upwardbroadband.com/</a>
Verizon	Working together, Verizon can shape customized strategies-using transformative new technologies-to propel your county or business toward innovation and bottom-line results. Tell us your greatest ambitions. We'll help make them happen.	56	<a href="http://verizon.com">http://verizon.com</a>
WGL Energy, Inc.	WGL Energy is a leader in efficient and environmentally-friendly energy technology solutions to residential, government, commercial and industrial customers. We deliver a full spectrum of energy solutions, including electricity, natural gas, renewable energy, carbon reduction, distributed generation, and energy efficiency provided by WGL Energy Services, Inc. @wglenergy	3	<a href="http://www.wgl.com/">http://www.wgl.com/</a>
Yorktel	IT Solutions and Managed Services for Government. York Telecom, d.b.a. Yorktel, is a premier supplier of products and services for collaboration, software, IT security, A/V facilities design-build, corporate communications, and Microsoft modern workplace solutions. Yorktel solutions enable government clients to connect securely within, between and outside their agency organizations. Our in-house expertise and partner network bring world-class capabilities to create productive, efficient and attractive work environments. Contact us to see how our 36 years' experience building trusted consulting, assessment, design-build, support and maintenance capabilities can be put to your advantage.	43	<a href="http://www.yorktel.com">www.yorktel.com</a>

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcountries.org/WC21ExhibitorRegistration](http://www.mdcountries.org/WC21ExhibitorRegistration)

2021 MACo Winter Conference Exhibitors - as of 11/22/2021

Company	Description	Booth #	Website
Zencity	With Zencity, local government leaders budget, build trust, and take action based on their community's input. A cross-channel community insights and analytics platform built for local government managers like you - Zencity takes civic engagement to the next level by ensuring you hear from all corners of your community so you can easily understand your residents' real-time needs and priorities. We do this by using AI and expert analysts to transform all of your community members' feedback into actionable data and tailor-made insights. Get on board with data-driven management and decision-making, and better connect to your community's heartbeat.	67	zencity.io
Zetron, Inc.	Zetron, a Codan Company, is a trusted provider of mission critical communications systems worldwide; it's ALL we do. With a comprehensive portfolio of technology solutions, including integrated next-generation call taking, dispatch, CAD, mapping, fire station alerting, logging/reporting, Land Mobile Radio (LMR) communications, and more, Zetron is relied on by customers in federal/state/local government, public safety, transportation, utilities, healthcare, and other markets on all seven continents of the world.	53	www.zetron.com

**Not yet registered to exhibit? Only a few booths left!**

Register at [www.mdcounties.org/WC21ExhibitorRegistration](http://www.mdcounties.org/WC21ExhibitorRegistration)